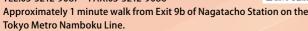


Okinawa Prefectural Government offices outside Okinawa prefecture

Tokyo Office

〒102-0093 Tokyo, Chioyoda-ku, Hirakawa-cho 2-6-3 Todofuken Kaikian, 10F TEL.03-5212-9087 FAX.03-5212-9086



Osaka Office

〒530-0001 Osaka, Osaka-shi, Kita-ku, Umeda 1-3-2100 Osaka Station Building 3, 21F



TEL.06-6344-6828 FAX.06-6346-1784 Approximately 2 minutes walk from the East Exit of Kitashinchi Station on the JR Tozai Line. Approximately 5 minutes walk from Higashi Umeda Station on the

Osaka Municipal Subway Tanimachi Line.

Nagoya Information Center **〒**460-0008 Nagoya, Naka Ward, Sakae 4-1-1 5F, Chunichi Building TEL.052-263-3618 FAX.052-263-3619



Approximately 1 minutes walk from Sakae Station on the Nagoya Municipal Subway Meijo Line.

The official social media account of the business facility promotion



Okinawa Prefectural Government offices overseas

Beijing Office Fortune Building Tower B Unit 1701, No. 3 Dong San Huan Bei Road, Chaoyang District, Beijing TEL.+86-10-6466-8679 FAX.+86-10-6466-6693 10 minutes walk from Exit A of Liangmaqiao Station on Line 10 of the Beijing Subway.

Shanghai Office

〒200001 Room 1603, Block B, Huasheng Tower, No.398 Hankou Road, Huangpu District, Shanghai, China TEL.+86-21-6351-0231 FAX.+86-21-6350-7369 1 minute walk from Exit 4 of East Nanjing Road Station on Line 2 of the Shanghai Metro.

Hona Kona Office

Unit 1211, 12/F, Prosperity Millennia Plaza, 663 King's Road, North Point, Hong Kong TEL.+852-2968-1006 FAX.+852-2968-1003 3 minutes walk from Exit 3 of Hong Kong MTR Quarry Bay Station

Taipei Office

4E, No. 148 Songjiang Road, Zhongshan District, Taipei City TEL.+886-2-2521-0376 FAX.+886-2-2542-7075 3 minutes walk from Exit 8 of Songjiang Nanjing metro station on the Xinzhuang Line.

Singapore Office

1 North Bridge Road #22-09 High Street Centre Singapore 179094 TEL.+65-6694-6408 FAX.+65-6694-5442 5 minutes walk from Exit E of MRT City Hall.

Seoul Office

21, The Exchange Seoul 6F, Mugyo-ro, Jung-gu, Seoul, the Republic of Korea TEL.+82-2-318-6330 FAX.+82-2-753-8751 3 minutes walk from City Hall Station (Subway)

Okinawa Prefecture Department of Commerce, Industry and Labor, IndustrialSite **Promotion Division**

Okinawa, Naha-shi, Izumizaki 1-2-2, Okinawa Prefectural Government Office, 8F TEL 098-866-2770 FAX 098-866-2846 3 minutes walk from Kencho-mae Station on

Okinawa Urban Monorail. https://www.pref.okinawa.jp/kensei/ kencho/1000011/1017705/1017714.html

E-mail:indus-pr@pref.okinawa.lg.jp



SUSTAINABLE GOALS							
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SDGs are promoted in Okinawa Prefecture.

March2024年

Okinawa Prefecture Industrial Site Guide

_____ 2024-2025 _____ OKINAWA INDUSTRIAL LOCATION



Connecting through Okinawa

Connecting Asia to Japan Business HUB "Okinawa"

Five Advantages

of Locating in Okinawa Prefecture

 Overview of the Business Environment in Okinawa Prefecture Living Environment in Okinawa Prefecture 					
_	 Living Environment in Okinawa Prefecture Map of Okinawa 				
1	Geographic features of Okinawa	7			
2	International Distribution Network Ideal for Expansion in Asia	9			
3	Okinawa is a vibrant place with talented people	13			
4	Detailed overview of available aid	15			
5	Special Taxation in a Special Economic Zone	19			

Okinawa has gained traction as a business hub thanks to its advantageous location in the heart of East Asia and its excellent workforce. By highlighting these strengths, this guide aims to encourage businesses to consider expansion into the region.

6	Overview of International Distribution Base and Industry Cluster Zone [Uruma/Okinawa District]	23
7	$\label{eq:local} \mbox{Local Businesses} \ (\mbox{formerly the Special Free Trade Zone})$	24
8	New industrial sites in Okinawa Prefecture	27
9	Comments from companies that have expanded into Okinawa Prefecture	30
10	An aviation-related business cluster focused on maintenance, the first in Japan.	31
11	The IT Industry in Okinawa	33
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13	Okinawa Prefecture's bio industry	35
14	Research Institutes in Okinawa	36

Overview of the Business Environment in Okinawa Prefecture

(1) Okinawa, the crossroads of Asia where "People" and "Goods" meet

Increasing Number of Visitors to the Region

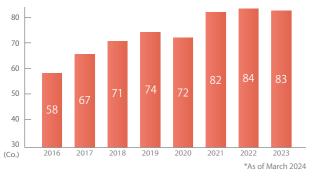
The total number of visitors to the region in 2022 was 5,697,800, an increase of 2,681,000 or 88.9% from the previous year. The total number of visitors to the region surpassed the previous year for the first time in three years since it exceeded the milestone of 10 million in 2019. This marked the highest increase in the number of visitors and the second highest rate of increase after the return of Okinawa to Japan.

Number of Visitors to the Region (2026)	5,697,800 people	
Of Which Overseas Visitors	47,700 people	
Tourism Revenue (2026)	595,4 million yen	(T

Source: Okinawa Prefecture Department of Culture. Tourism and Sports

Okinawa attracting companies as a business hub

Manufacturing Industries (Former Special Economic Zone)

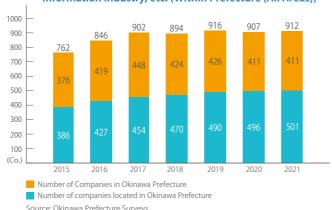


Source: Business Creation Promotion Division; Department of Commerce, Labor, and Industry; Okinawa Prefectural Government

14000 9 396 12000 10000 8000 6.414 5.836 5.698 6000 4000 3,017 2000 894 2013 2014 2015 2016 2012 2017 2018 2019 2020 2021 2022 Source: Okinawa Prefecture Department of Culture, Tourism and Sports Total Overseas Visitors

Progression of Number of Visitors to the Region (2012-2022)

Information industry, etc. (Within Prefecture (All Areas))



An Overview of Okinawa Prefecture

Location	Southwestern tip of the Japanese archipelago
Marine Area	1,000km East to West, 400km North to South
Number of Islands	160 Islands of Various Sizes (47 inhabited islands)
Area of Okinawa Main Island	1,207km²
Distance North to South of Okinawa Main Island	135km
Highest temperature	32.1 ℃ in July
Lowest Temperature	16.3 ℃ in January
Climate	Subtropical Climate and Warm Throughout the Year Compared to Other Prefectures

Okinawa as seen from 100 metrics (March 2022 edition)

	ltem	Japan	Okinawa	Rank
Population	Rate of natural change in population (per 1,000 persons)	∆4.2%	1.70%	1
lation	Rate of social change in population	-	0.05%	8
	Industrial structure (primary industry composition ratio)	1.05%	1.35%	27
Ind	Industrial structure (secondary industry composition ratio)	27.64%	17.89%	44
Industry/economy	Industrial structure (manufacturing industry composition ratio)	21.90%	4.31%	47
/econ	Industrial structure (construction industry composition ratio)	5.67 %	13.51%	1
omy	New establishment (workplaces)	5.89 %	8.18 %	1
	Rate of business closures (workplaces)	7.72%	8.63%	3
La	Female employment rate	50.73%	52.25%	7
Labor	Full unemployment rate	2.80%	3.30%	2

‰:Per mille = part per thousand

Source: Okinawa Prefecture Statistical Data website

<As of February 2024>

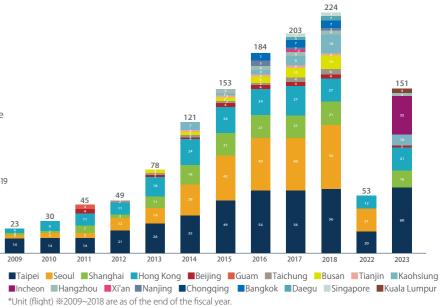
- · Domestic flights provide service to and from 23 cities.
- International flights provide service to and from major cities in Taiwan, South Korea, China, Hong Kong, Singapore, and Malaysia.
- <<Flights and Travel Time between Okinawa (Naha) and individual cities (Samples)>> Taiwan: 70 flights/week (XApprox. 2.5 hrs.)

China: 18 flights/week (XApprox. 3.5 hrs.) Singapore: 3 flights/week (XApprox. 6 hrs.) Tokyo: 40 flights/day (% Approx. 2.5 hrs.) Nagoya: 13 flights/day (% Approx. 2 hrs.)

Number of scheduled international passenger flights in service

The number of international passenger flights at Naha Airport has increased by approximately a factor of 10 in 2018 compared to 2009. Since these passenger flights also carry out cargo shipments, transportation capabilities in the region are expected to continue growing.

Source: Okinawa Convention Bureau research *All services were suspended from 2019 to 2021 due to COVID-19



An Outline of Okin	awa
--------------------	-----

Category	National Ranking	Okinawa	Japan
Average Age	25	43.5	47.6
Total Population	25	1,467,480Person	126,146,099Person
Youth Population (under 15) as Proportion of Total Population	1	16.6 %	11.9%
Working Age Population (15-64) as Proportion of Total Population	5	60.8%	59.5%
Natural Rate of Population Change	1	2.4%	△0.7%

Source: Okinawa Prefecture Statistics Division Statistics Bureau of Japar







Okinawa as seen from 100 metrics

```
South Korea: 35 flights/week (XApprox. 2.5 hrs.)
Hong Kong: 21 flights/week (X Approx. 2.5 hrs.)
Malaysia: 4 flights/week (XApprox. 8 hrs.)
Osaka: 18 flights/day (💥 Approx. 2 hrs.)
Fukuoka: 21 flights/day (XApprox. 1.5 hrs.)
```

OLiving Environment in Okinawa Prefecture \sim A fulfilling environment to live in "Okinawa" \sim

Life in Okinawa Prefecture

Since Okinawa has historically close relationships with overseas countries, many people from abroad already have the experience of living in Okinawa, which has promoted the development of an environment and communities that are friendly to people from abroad.

Okinawa Industry Promotion Public Corporation

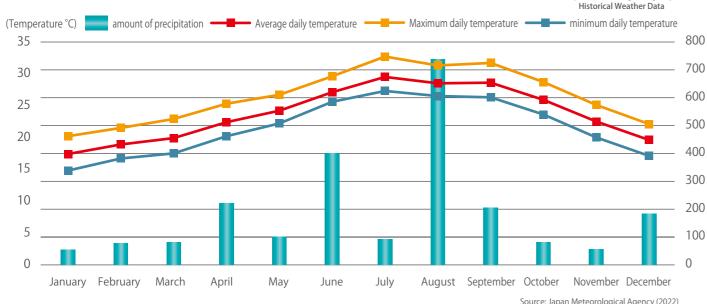
The Business & Life in Okinawa provides a wide range of information, including information on the living environment in Okinawa Prefecture that overseas companies need to make their move trouble free.

Source: Statics on Foreign Nationals Residing in Japan by the Immigration Services Agency

Number of Foreign Nationals Residing in Japan by Prefecture, Nationality, and Region as of June 2023

Climate of Okinawa

Cherry blossoms in Japan usually bloom earliest in Okinawa, in January. The marine leisure season is welcomed in March as beaches open around the prefecture. Okinawa is green even in winter, It is a pleasant environment throughout the year.



Safety and Disaster Prevention in Okinawa

Japan is known as a country that is peaceful and orderly. According to the 2020 Global Peace Index (produced by the Economist magazine from the U.K.), Japan is the 9th most peaceful country in the world.

Useful Websites in the Event of Disaster

Most local governments in Okinawa have prepared local community disaster prevention guide maps and evacuation center maps in multiple languages for foreign residents in the event that a typhoon, earthquake, or some other disaster occurs. The Okinawa Disaster Prevention Information Portal also provides information about typhoons, earthquakes, tsunami, advisories, and warnings in English, Chinese (Simplified and Traditional), and Korean

In the Event of Emergency

Fire, injury, or sudden illness TEL 119 Dial 119 direct to call for a fire truck or ambulance.

Accidents and crimes TEL 110 Dial 110 direct to call the police.



Nepal

Philippines

Vietnam

China

United States

Japan Meteorological Agency

Medical Care in Okinawa

The prefecture operates six hospitals covering the northern, central, and southern (including Naha) parts of the main island as well as the Miyako and Yaeyama islands, respectively, as well as another 16 clinics associated with those hospitals.

There are emergency hospitals in every part of the prefecture with staff who can handle foreign languages as well, so the non-Japanese speaker need not be concerned if worst comes to worst.

Emergency Hospitals with Foreign Language-Speaking Staff (as of March, 2021)



207 Uehara, Nishihara Town TEL: +81-98-895-3331

Chubu Tokushukai Hospital

EN CN KR

2 Gaiku 1, Inside Awase Land Readjustment Zone, Kitanakagusuku Village TEL: +81-98-932-1110

Source: Japan Tourism Agency, "Guide to Medical Institutions"

A Useful Website Should You Fall Sick

Should it become necessary to get medical treatment in Japan, this website should be useful. It provides easy-to-understand information in English, Chinese, and Other languages about where you should go if you have various symptoms.

Japan Tourism Agency, "Guide to Medical Institutions" http://www.jnto.go.jp/emergency/chc/mi_guide.html

http://www.bousai.okinawa.jp/chit/index.html

3

Okinawa Kyodo Hospital

4-10-55 Kohagura, Naha City TEL: +81-98-853-1200

Adventist Medical Center

868 Kochi, Nishihara Town TEL: +81-98-946-2833

Nanbu Tokushukai Hospital



171-1 Hokama, Yaese Town TEL: +81-98-998-3221

Nanbu Medical Center & Nanbu Child Medical Center



118-1 Arakawa, Haebaru Town TEL: +81-98-888-0123

Okinawa Central Hospital

1-26-6 Yogi, Naha City TEL:+81-98-854-5511

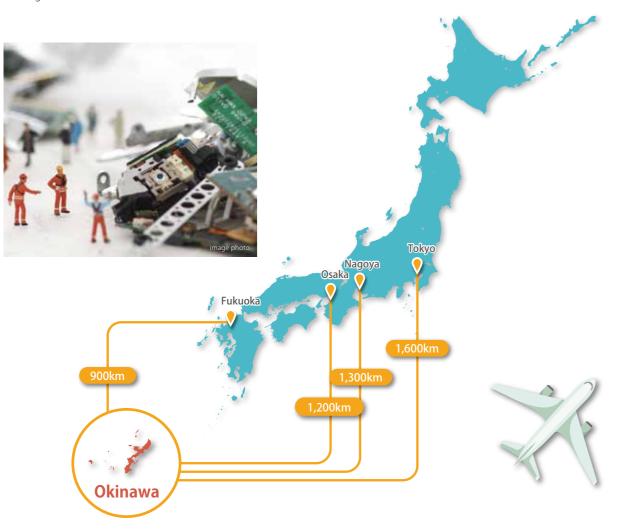






Geographic features of Okinawa

In recent years, BCP and Disaster Recovery measures in preparation for unpredictable states of emergency, such as earthquakes, tsunami, heavy snow, and other natural disasters and accidents, are indispensable. Risk Diversification has gained attention as a popular measure in this regard.



Point

Distant from the mainland, there is a low risk of simultaneous disaster occurrence



Due to its remote location, far from the mainland, Okinawa is considered to have a relatively low risk of simultaneous disaster occurrence in the event of a large-scale disaster on the mainland.

Some companies have actually moved their bases of operations to Okinawa, or placed a base for data backup and BCP measures here, after large scale disasters.

The government also sees Okinawa as a valuable base for risk diversification, with some government offices adopting Okinawa as the place for their data backup centers.

Okinawa's proximity to the mainland also has the advantage of speeding up disaster recovery. Okinawa is an ideal location for disaster countermeasure system backups and dual centers (operation centers that operate simultaneously).

Point



Naha Airport has complete and fully functional passenger airline flight networks linking major domestic cities to enable immediate response during times of emergency or system failure. In addition, promoting the strengthening of international marine distribution networks linking major ports in Asia and the optimization of overall supply chains throughout Okinawa Island enable the sharing of functions and organic cooperation between Naha Port and Nakagusuku Bay Port.

Point

Independent From the Mainland

Okinawa has stable power distribution based in thermal power generation which is independent from the Japanese mainland. This makes favorable conditions for mitigating and diversifying the risk of halted operations or data loss due to power shortages.

Point

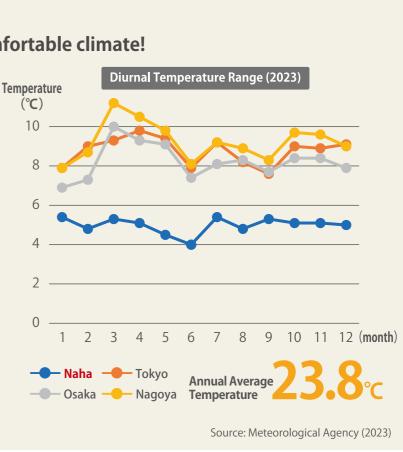


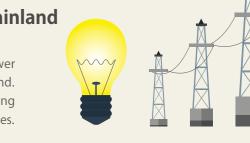
Consistent, comfortable climate!

Okinawa Prefecture is the only subtropical region in Japan and has a mild climate year-round which generally has no snowfall. For example, the required environmental temperature for a clean room in semiconductor manufacturing is said to be 23 degrees Celsius, which is near the average temperature for Okinawa. Temperature fluctuations throughout the day are markedly smaller here than in other prefectures as well, and this adds the benefit of making it possible to reduce the costs of maintaining a constant temperature. In this way, a climate with small

temperature differences is another unique

advantage of being located in Okinawa.

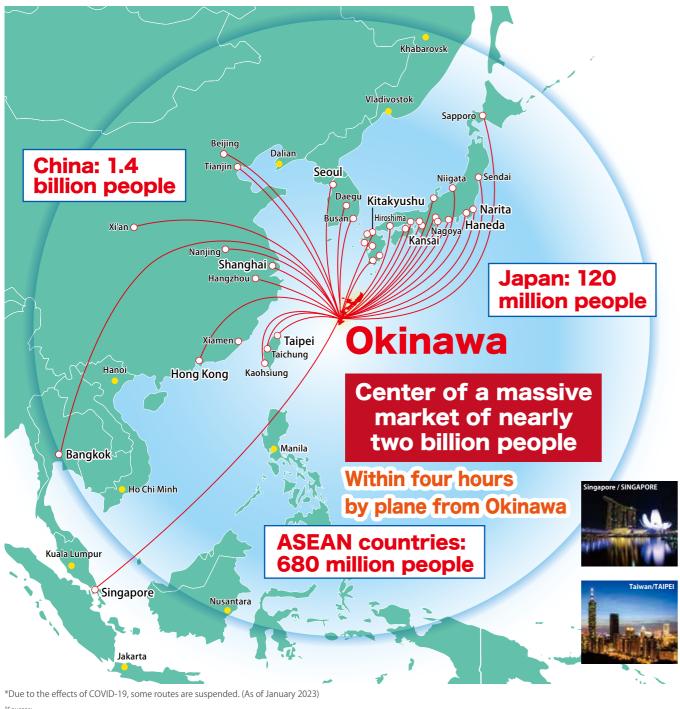




International Distribution Network **Ideal for Expansion in Asia**

With a geographical advantage located at the heart of East Asia, Okinawa beats with energy and has been garnering attention as a vital business hub interlocked with the Asian economy.

In order to develop Okinawa as an international business city connecting Japan and Asia, Okinawa Prefecture is working on building an international logistics network centered around Naha Airport and Naha Port, Okinawa's sky and sea gateways. This distribution hub will be excellent for companies looking to expand in Asia.



"Sources

"Population Estimates," Ministry of Internal Affairs and Communications, Statistics Bureau (December 2023 report) "Essential Data on the People's Republic of China," Ministry of Foreign Affairs of Japan's website (as of September 25th, 2023) "Seeing ASEAN" (December 2023) and "ASEAN Today" (2022), Ministry of Foreign Affairs of Japar

Naha Airport, an airport that connects 2 - 1 major cities in Japan and Asia

(1) An air logistics network that takes advantage of our extensive network of flights

Okinawa Prefecture is developing an air logistics network centered on Naha Airport as the international hub of Okinawa by taking advantage of its geographical location in the center of East Asia and its extensive network of flights. Starting from 2021, we are shifting from the cargo-only aircraft-centric model in the past to a model that also utilizes cargo space on passenger flights bound for Naha Airport in addition to cargo-only aircraft. We are also building a new air logistics network that connects the Tokyo metropolitan area and other regions of Japan with cities throughout Asia so as to serve multiple destinations at high frequencies. With this transition, we aim to take advantage of the dynamism of the growing Asian market to further promote the export of Okinawan products and become a distribution center for local specialties from all over Japan. At the same time, we hope to establish an international logistics hub that can meet the new transportation demands of e-commerce, which has been rapidly expanding in recent years.

Okinawa International Logistics Hub





17he 12th Great Okinawa 17zde Fair 2024

Face-to-Face Business Introductions Online Business Introductions [Date] Thursday, November 21 & Friday, November 22, 2024 [Venue] Okinawa Convention Center

[Date] Thursday, August 1 – Friday,

December 20, 2024 [Venue] Online only

2-2 Naha Port : An international trade hub linking Japan and Asia

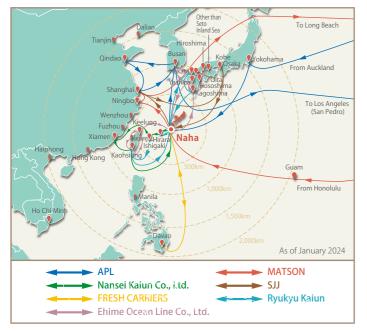
(1) Marine transport network connecting Japan with other countries

As the maritime gateway for Okinawa, **Container Handling Volume(TEU) Ranking by Port (Preliminary figures 2021)** Naha Port has 7 regular international container routes serving Taiwan, North America, China, South Korea, and the Philippines and 29 regular and irregula domestic routes (of which 10 are intraprefectural) featuring RORO, genera cargo, and other ships serving such locations as Tokyo, Osaka, Kobe, Hakata and Kagoshima.

al	Foreigr	Foreign trade container handling volume			Domestic trade container handling volume			Total container handling volume		
th	Rank	Port name	TEU*	Rank	Port name	TEU*	Rank	Port name	TEU*	
ne ar	1	Tokyo (Keihin)	4,325,956	1	Kobe (Hanshin)	679,167	1	Tokyo (Keihin)	4,862,841	
re	2	Yokohama (Keihin)	2,571,663	2	Tokyo (Keihin)	536,885	2	Yokohama (Keihin)	2,861,307	
ral	3	Nagoya	2,539,538	3	Naha	512,628	3	Kobe (Hanshin)	2,823,776	
ch	4	Kobe (Hanshin)	2,144,609	4	Osaka (Hanshin)	297,581	4	Nagoya	2,725,596	
ta,	5	Osaka (Hanshin)	2,128,089	5	Yokohama (Keihin)	289,644	5	Osaka (Hanshin)	2,425,670	
or	\sim	\sim		6	Nagoya	186,058	6	Hakata	957,056	
nd	16	Naha	80,301	7	Kagoshima	161,774	7	Naha	592,929	
ne	*1 TEU =	= 1 20-foot containe	er	Source	Port statistics (Curr	ent situation of	amount	of cargo handled in	the port, etc.)	

Naha Port is the 17th largest in Japan fo foreign trade, 2nd for domestic trade, and 7th for combined trade in terms of the total number of containers handled.

Naha Port regular routes (overseas)



Naha's regular foreign trade shipping routes (as of January 2024)

he most recent ver	sion can be found	at Naha	Port's	managi
ssociation website	(http://www.naha	aport.ip).		

Marix Line (Ferry

st recent vers	aon can be lound	dt Ndfid	POILS	IIIdIId
tion website	http://www.naha	port.jp).		

Region	Port of Call	Ship Type	Gross Tonnage (International Tonnage)	Frequency	Time of Passage	Operator
North	Los Angeles (San Pedro) — Auckland — Yokohama — Naha — Busan-Qingdao — Shanghai-Busan — Los Angeles (San Pedro)	Full container	82,794	1/ wk	15d	APL
America	Long Beach — Honolulu — Apra (Guam) — Naha — Ningbo <mark>— Shanghai</mark> — Long Beach	Full container	32,575	1/ wk	14d	MATSON
China	Shanghai - Osaka - Kobe - Naha - <mark>Shangai</mark>	Full container	9,994	1/ wk	96hr	LIS
Asia	Davao (Philippines) — Naha — (Hakata) — (Kobe) — <mark>Davao (Philippines</mark>)	Freezer container	9,340	1 / 2wk	72hr	FRESH CARRIERS
	*Sakishima route extension Naha — Hirara — Ishigaki — <mark>Kaohsiung</mark> — Naha — Hakata — Kagoshima — Naha	RORO ships	10,184	1/ wk	36hr	RKK Line
Southeast Asia (Taiwan)	*Sakishima route extension Naha — Hirara — Ishigaki — Xiamen — <mark>Kaohsiung</mark> — Naha	General cargo ship	1,488	0.5/ wk	93hr	NAMSUNG
	Naha (1st) – Shibushi (1st) – Yatsushiro (1st) – Busan – Matsuyama – Oita – Hososhima – Shibushi (2nd) – Yatsushiro (2nd) – Naha (2nd) – Keelung – Taichung – <mark>Kaohsiung</mark> – Naha (1st)	Full container	9,443	1/ wk	2d	Ehime Ocean Line
*Einal ports a	are in red *Ports of call in () are irregular ports					

*Final ports are in red *Ports of call in () are irregular ports

Busan 🌒 Naha As of March 2023 Naha Shipping (RORO vessels) MKK Line(general cargo vessels) Marusan Kaiun Co., Ltd.(general cargo vess Nansei Kaiun Co., Ltd.(general cargo vessel

Naha's regular and irregular shipping routes (out of prefecture)

(2) Measures to strengthen functionality as an international logistics hub

Measures are being implemented to increase the volume of cargo handled, with the aim of realizing a international maritime logistics hub connecting domestic markets with East Asia.

1 Facility maintenance

The Naha Port International Container Terminal has been fitted with gantry cranes and reefer power supply facilities, and the Naha Port Logistics Hub is being developed on an adjacent site.



Currnently, at Naha Port, which handles the majority of Okinawa Prefecture's port cargo, the development of the Naha Port General Distribution Center is underway. We aim to increase the amount of cargo handled by promoting the collection and creation of cargo, improving the sophistication of our logistics, and focusing creating new value-adding industries, such as distribution and processing. The first phase of the Naha Port Integrated Logistics Center opened in May of 2019, and we are currently analyzing the possibilities for the commercialization of the second and third phases of the Integrated Logistics Center.

Naha Port Logistics Hub

Floor specifications of logistics building	Dedicated footprint area	Tenants	Handled cargo (Results)
rd floor : dry goods only	approximately 10,495 m	Okinawa Koun Co., Ltd., Maruei Logistics Co., Ltd., Ryukyus Logistics Co., Ltd.,	Food, Beverages, General Goods Building
nd floor : frozen, refrigerated, dry goods	п	Okinawa Prefecture Black Sugar Cooperative, Okinawa Kyuso Co., Ltd.Ryukyu Freight Forwarders Co., Ltd.,	Okinawa black sugar, inshore tuna, etc.
st floor : frozen and refrigerated goods only	11	Nichirei Logistics Kyushu, Inc.	Various frozen and refrigerated foods

2 Initiatives to increase foreign cargo

Support systems such as the Naha Port Transport Efficiency Support Project have been set up to encourage companies to ship more cargo through Okinawa and to establish new sea routes.

	Naha	Port Transport Stre	ean
Objective		treamlining Support Project Naha Port. It will achieve thi go via Naha Port.	
 Target operators Support 	 Financial support for inc transportation route via The maximum financial each stage as a participation 	Tpanies transporting internative stransporting internative stransport of the second start if the project of the second start if the project of the second start if the second start is the second start if the second start is the second start if the second start is the	nd tr e firs 1 ,50(
Main requirementTransport pattern	1) Containers must be imp 2) New transportation rout	orted or exported through N tes must use Naha Port and t ne project's objectives and b	follo
Pattern A A shift to importing directly into Naha Port instead of transporting overseas cargo to Naha Port via a mainland port	Previous Ocean route Coastal route Naha Port	New route	Par A shi Naha it to a inste majo trans over
Pattern C A shift to exporting	Previous	New route	Pa A shit

directly from Naha Port instead of sending cargo from Naha Port overseas via a mainland port



Inquiries: Naha Port Management Association, Planning and Construction Department, Minato Promotion Division TEL 098-868-2582

2 -2 Naha Port : An international trade hub linking Japan and Asia



Naha Port Logistics Hub

Scan the QR code for details on the Naha Port **Transport Efficiency** Support Project



mlining Support Project

ms to promote the expansion of international container cargo and by helping operators shift to more efficient transportation patterns for

nal container cargo

transportation expenses, etc.) that arise as a result of shifting to a

rst stage and **¥1,000,000** for the second stage. ¥100,000 is provided at 000.00

s confirmed to be effective at the end of the first stage.

ha Port

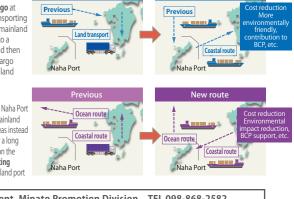
ow transport patterns A, B, C, or D (see chart below). planning to use Naha Port continuously

attern B

hift to **importing cargo** at ha Port and then transportin o a local port on the mainland tead of importing it to a ajor mainland port and then nsporting overseas cargo er a long distance by land

attern D

nift to moving cargo to Naha Port from a local port on the mainland and then exporting overseas instead of transporting cargo over a long distance from local ports on the mainland and then exporting overseas via a major mainland po





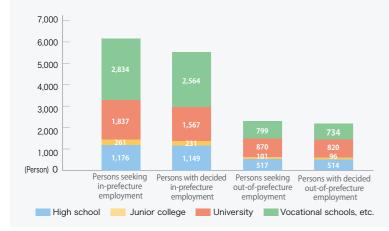
As we move into an era of population decline, Okinawa Prefecture is still experiencing population growth. Okinawa is also Japan's youngest prefecture, with the average age by prefecture the lowest at 43.5 years old and Japan's highest proportion of young people (ages 0 to 14) at 16.6%.

Each year, a large number of students enroll in the prefecture's industrial education institutions, where the human resources who will lead the manufacturing industry of the future are trained.

72.8% of new graduates want to find employment inside of Japan.

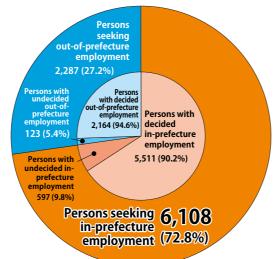
Data on the employment status of new graduates (job seekers) in the prefecture.

	High school	Junior college	University	Vocational schools, etc.	Total
#of graduates (people)	16,544	526	3,821	4,098	24,989
#of job seekers (people)	1,693	362	2,707	3,633	8,395
Within the prefecture	1,176	261	1,837	2,834	6,108
Outside the prefecture	517	101	870	799	2,287
#of people with unofficial job offers (people)	1,663	327	2,387	3,298	7,675
Within the prefecture	1,149	231	1,567	2,564	5,511
Outside the prefecture	514	96	820	734	2,164
Unofficial job offer rate	98.2%	90.3%	88.2%	91%	91.4%
Within the prefecture	97.7%	88.5%	85.3%	91%	90.2%
Outside the prefecture	99.4%	95%	94.3%	92%	94.6%



Employment status of new graduates

in the nation



Source: Employment Security Division, Employment Security Department, Okinawa Bureau of Labor Graduation in March 2023 (as of March 2023)

Capacity of universities, technical colleges, prefectural technical high schools, etc.

	Name of school	Capacity	Name of school	Capacity
North	National Institute of Technology, Okinawa College (Regular Course)	160	Nago Commercial and Technical High School	200
Central	Okinawa Prefectural Mirai Senior High School of Technology	320	Misato Technical High School	280
Central	University of the Ryukyus (Faculty of Engineering)	350		
	Urasoe Technical High School	280	Naha Technical High School	320
	Nambu Technical High School	120	Okinawa Technical High School	320
Remote Islands	Yaeyama Commercial and Technical High School	160	Miyako Technical High School	120
			Overall total	2,630

Proportion of individuals returning to their home prefecture after having moved to another prefecture

National average	43.7%	Rank
Okinawa	70.9 %	1
Toyama	55.3%	2
Shizuoka	54.6%	3

According to the National Survey on Migration conducted by the Ministry of Health, Labour and Welfare, approx. 70.9% of the individuals who were born in Okinawa Prefecture and who had moved to other prefectures for education or employment have returned to the prefecture, a percentage that is significantly higher than the national average.

Source: National Survey on Migration conducted by the Ministry of Health, Labour and Welfare

Education in Okinawa

Okinawa Prefecture provides an educational system and guidance on how to enroll in it in multiple languages with the goal of becoming a place where foreign residents can also feel easy when it comes to living here. The local government conducts information sessions about student life and holds orientation sessions on its systems for helping students to enroll. Thanks to its efforts to promote supplying information about the educational system with non-Japanese in mind, anyone relocating here with school-age children should have no concerns on this front.

International Schools in Okinawa
Okinawa Amicus International
(Kindergarten, Elementary and Junior High School)

1212-1 Enobi, Uruma City TEL: +81-98-979-4711 http://www.amicus.ed.jp/en/

Okinawa Christian School International 1835 Zakimi, Yomitan Village TEL: +81-98-958-3000 http://ocsi.org

Japanese Language Institute, International Center of Language & Culture Sun Hills Tabaru 2F, 1-4-1 Tabaru, Naha City TEL: +81-98-859-3881 https://iclcjapan.com/course/english/

New Life Academy

134-1 Noborimata, Nakagusuku Village TEL: +81-98-870-3893 http://www.newlifeacademy.com

Polytechnic colleges

Name of school	Capacity
Okinawa Polytechnic College (Faculty of Engineering)	130
Gushikawa Polytechnic College	85
Urasoe Polytechnic College	120
Total	335

*Okinawa Polytechnic Development Promotion Center also has a Faculty of Engineering.

Source: Okinawa Prefectural Board of Education, schools' websites

Japanese Classes + **Japanese Language Vocational School**

Okinawa International Exchange & Human Resources Development Foundation 4-2-16 Isa, Ginowan City TEL: +81-98-942-9215 http://www.oihf.or.jp

Japanese Language School SAELU 2-4-4 Tomari, Naha City

TEL: +81-98-943-3297 http://www.saelu.net/

Detailed overview of available aid

1 Support for business expansion into Okinawa

What is Okinawa Investment Support Center?

We provide information about business environment and economic situation of Okinawa as well as consultation services for incorporation of a business. We also introduce hubs of international distribution and provide information and support about various incentives for business. In addition, for those who wish to visit and observe companies in Okinawa before you deploy investment or other specific plans, we coordinate and accompany your visit.





"Okinawa Investment Support Center" can provide one-stop service in accordance with clients' needs.



Available in Japanese, Chinese and English

+81-98-894-6288 +81-98-859-6233

What is Okinawa Investment Support Center?

Email:business_s@okinawa-ric.or.jp WEB: http://invest-okinawa.biz



Available via telephone and Email

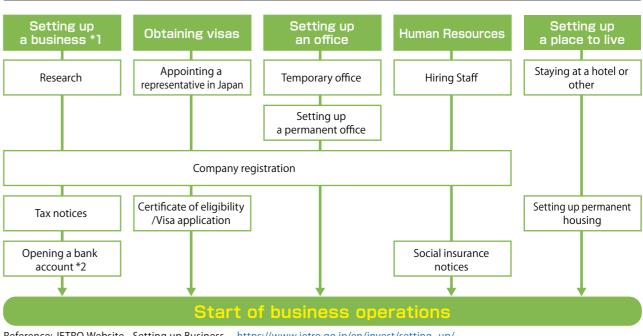
Overseas and Business Support Division, Okinawa Industry Promotion Public Corporation

Business Hours : Monday - Friday 9:00-17:00 (Closed on Saturday, Sunday and Holidays)



Available for face-to-face consultation

Steps of setting up business in Japan



Reference: JETRO Website - Setting up Business <u>https://www.jetro.go.jp/en/invest/setting_up/</u> Okinawa Investment Support Center will provide support for the above procedures as necessary.

*1 General flow of procedures for establishing a company (case of joint-stock corporation)

1. Advance preparations

- □ Determination of profile of joint-stock corporation to be established
- Examination at the Legal Affairs Bureau of identical corporate names
- □ Preparation of joint-stock corporation's articles of incorporation
- □ Acquisition of registration certificates, etc. for the parent company, and preparation of affidavits regarding the profile of the parent company and affidavits regarding signatures of the representatives of the parent company

2. Application for establishment

- Notarization of joint-stock corporation's articles of incorporation by a Japanese notary Remittance of joint-stock corporation capital to the account of the incorporator, or representative director, or
- director at incorporation
- □ Appointment of directors and other officers, such as representative directors and auditors
- Examination by directors and auditors of the legality of establishment procedures
- Application at the Legal Affairs Bureau for registration of joint-stock corporation establishment and the registration of company seal at the Legal Affairs Bureau

3. Procedures after application

- The acquisition of a certificate on registered information and a company seal impression certificate □ Opening of a bank account under the company name *2
- □ The notification of stock acquisition to the Bank of Japan

*2. Opening a bank account under company name

In general, the following items are required to open a corporate account. Please contact your bank to be corresponded for more details as each bank may have different procedures.

Landline phone number

Contracts with business partners, etc.

 Residence card Corporate seal

Business card

Passport

- Reference: JETRO Website Procedures for registering establishment https://www.jetro.go.jp/en/invest/setting_up/section1/page3/

 - Materials that show your business, such as websites
 - Certified copy of the corporate register
 - Certificate of seal impression of the corporation
 - Articles of Incorporation
 - Copy of the tax office report

2 Support Towards the Reduction of Initial Investments

Financing system of the Okinawa Development Finance Corporation

Financing is available if needed to conduct business in international logistics hubs/industrial clusters or Okinawa Development Finance Corporation industrial innovation promotion areas.

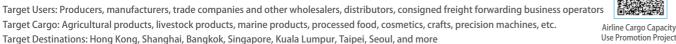
Fund Name	Amount Limit	Repayment Period	Contact	
Business Development Fund	70% of required capital	Within 25 years	Financing Department No. 1 Industrial Development Financing Group Phone: 098-941-1765	
Fund for Small and Medium Businesses	¥720 million	Within 20 years	Financing Department No. 2 Small and Medium Enterprise Financing Group No. 1	
Occupation Fund	¥72 million	within 20 years	Financing Department No. 2 Small and Medium Enterprise Financing Group No. 2	

*In addition to the above, a variety of other financing systems are available depending on type of business and objective in use of funds. *For more information, please visit the website of Okinawa Development Finance Corporation or contact us by phone

3 Support for transport 4 -

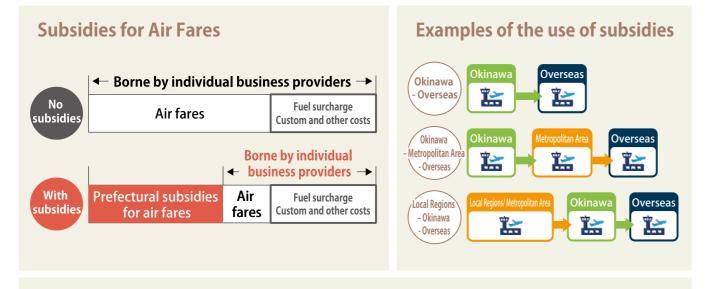
Project for Promoting the Use of Aerial Cargo Space on Passenger Flights

Okinawa Prefecture provides airfare subsidies for the export of products from Okinawa to overseas to establish international aerial logistics networks at Naha Airport via airline companies.

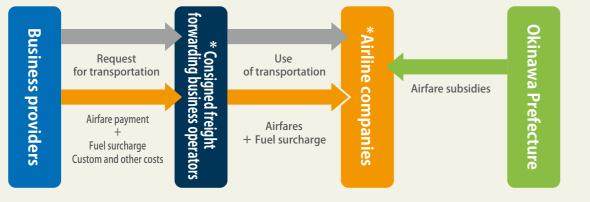


Usage, Conditions, Amount of Subsidy, etc.: Please contact consigned freight forwarding business operators registered with and approved by Okinawa Prefecture for details.

(Posted on the Okinawa Prefectural Department of Global Market Strategy official website.)



Flow of Use *Business providers approved for use of subsidies by Okinawa Prefecture





Okinawa Industry Promotion Corporation 4 - 4 **Support Services**

For medium and small entrepreneurs aiming to develop new businesses and products and for those seeking to found companies

We provide advice to medium and small business owners who are not sure where to turn for help, such as with issues related to physical distribution, benefits under the tax system, and new client acquisition, through phone, email, or in-person visits as needed. We encourage everybody to please feel free to reach out.

Variou	Logistics Consultation Desk (Comprehensive Support Project for Logistics Measures) A cost-free consultation desk has been established to provide advice, information, and proposals for improvement to facilitate proactive efforts by companies to address issues regarding logistics in Okinawa.	Business to Promote the Advancement of Physical Distribution 098-851-7515
Various forms of consultation for support	Business to Promote the Utilization of Special Zones in Okinawa and Regional Tax Benefits Companies from inside and outside the prefecture may receive benefits under the tax system when investing in facilities in the prefecture. We have established the "One-stop Consulting Service for the Utilization of Special Zones in Okinawa and Regional Tax Benefits" to provide information, advice, and support in creating request forms.	Business to Promote the Utilization of Special Zones in Okinawa and Regional Tax Benefits 098-894-6377
tation	Business to Promote Manufacturing Orders Within the Prefecture In order to promote manufacturing orders and transactions in the prefecture, we provide follow-up support to match manufacturing companies in the prefecture with business that is being outsourced outside the prefecture and processes that require new partners.	Business to Promote Manufacturing Orders Within the Prefecture 098-851-8760
Research and Development Support	Industry Promotion Section This program subsidizes the cost of high value-added product development by Okinawan product development collaborations (industry-academia-government collaborations and industry-industry collaborations), and provides support according to the challenges the selected companies face.	Industry Promotion Section 098-859-6239
Overseas Expa	Business to Promote the Utilization of Okinawa International Logistics Hub (Travel and Invitation Support) In order to expand overseas sales channels for Okinawan products through the use of the Okinawa International Logistics Hub, they subsidize a portion of the cost of traveling to, or inviting foreign buyers to participate in product exhibitions, trade fairs, and business meetings overseas across primarily Asia.	Overseas Business Support Section 098-859-6238
Overseas Expansion Support	Business for Networking with Asian Businesses The program supports companies and organizations in the prefecture in building networks with overseas companies and organizations to help expand their business. It also provides support for overseas companies and organizations that want to invest, locate, or conduct business transactions in Okinawa.	Business for Networking with Asian Businesses 098-894-6288

Support for Demonstration Experiment 4 - 5

Okinawa Demonstration Experiment Support Platform

(Contact: Okinawa Prefecture Department of Commerce, Industry and Labor, IndustrialSite Promotion Division TEL: 098-866-2770)

Overview: To develop a prefectural system as a test bed island in which demonstration experiments and social implementation for new technologies are actively conducted, Okinawa Prefecture has established the Okinawa Demonstration Experiment Support Platform in cooperation with national and municipal governments. We focus on support for providing or mediating fields, recruiting monitors, coordination in communities, consultation for compliance with regulations, and PR.





Okinawa Industr

Promotion Publ Corporation

E-mail:okitoku@okinawa-ric.or.jp

Special Taxation in a Special Economic Zone

Special Zones and Regional Systems based on the Act on Special Measures for the Promotion and Development of Okinawa In Okinawa, there are several systems available for companies based outside the Prefecture and for companies based within the Prefecture that are running local businesses. Okinawa has adopted preferential treatment measures, such as tax-related incentives to promote capital investment and high tax deductions on income (up to 40%) which are not available in other prefectures. Kunigami Village le Village Ogimi Village Nakijin Village tobu Town Higashi Village ernational Distribution Base and ndustry Cluster Zone siness Innovation Zones Economic and Financial Revitalizatior ecial Zone 1 Municipalities 2 3 Okinawa Expressway Naha Airport Expressway 1)Manufacturing 1)Manufacturing Finance-related ②Land freight tra ⁽²⁾Special machine repair industries Naka IC 3Warehousing Telecommunica Ishikawa I ③Special non-store retail Kin To tions-related indu ④Wholesale ④Warehousing Tourism-related industries ⑤Design (5) Aircraft maintenance 6 Natural science research institute ⑥Land freight transportation Agriculture and Yomitan Village DElectric utility(with certain requir Aquaculture ⑦Special real estate leasing ⑧Designated gas supply operator Manufactu ⑧Wholesale Packing Okinawa North IC Managemen @Packing Machine repair consultina Target Businesse Image: 1)Machine design Kadena Towr /Facilities ⁽²⁾Non-destructive inspection Okinawa South IC ³Commodity inspection ¹Measurement certification [®]Management consulting Chatan Town ⁽⁶⁾Enaineerina (itanakagusuku Vil Research and development support Kitanakagusuku IC Gino inspection and analysis - apply only to special exemption of the tax system [Access] n from Naha Airpor Nishihara IC Approx. 27k Naha Income Tax Deductions 15 min by car airport lishihara Town Investment Ta Deductions ia Oki shihara ICT +NahalC abaru Town Special Depreciation Haebaru North IC aru South IC ingel Tax System _ omichiro IC **Business Tax** Nakachi IC Real Estate Acquisition Tax Property Tax Office Tax *1. For national tax, only one special measure can be selected for each fiscal year. *2. Office tax is based on Article 33 of the Local Tax Law Supplementary Provisions. In all other cases, Prefectures and Municipalities will implement measures according to laws and regulations, following the national deficit compensation Tax rate (%) **Comparison of effective** 50 -For more information about the application tax rates for corporate 5 years after establishment of the tax system, please consult the taxes in the international 40 6-10 years after establishmen **Okinawa Special Zone/Regional Tax System** distribution base and 29.74 industry cluster zone **One-Stop Assistance Services.** 30 versus general regions Okinawa Special Zone/ 17.0 20 15.8 *Corporate tax rate for general regions quoted from public reference material on the Ministry of Finance website (federal tax + local tax) *The corporate tax rate for the international **Regional Tax System** 10 One-Stop Assistance Services : TEL.098-894-6377 distribution hub zone was estimated assuming

Businesses within the limits of the area designated in the Industrial Innovation Promotion Plan established by the Okinawa prefectural governor (throughout the prefecture) may take advantage of tax incentives with regard to the following national and local taxes for plans to implement industrial advancement and business innovation measures, provided that they have first received approval regarding the eligibility of said plans from the prefectural governor and confirmation by the responsible cabinet minister.

	Incentives	Outline of tax incentives	Applicable industries
Nation	①Investment tax credit	If new or additional facilities that exceed a certain value (machinery and equipment, furniture and fixtures 1 million yen Note 2, buildings and their attached facilities 10 million yen Note 3) and are in accordance with the approved implementation plan for industrial upgrading and business innovation measures are increased within Okinawa, a set percentage of the acquisition value of said facilities will be deducted from the corporate income tax. Deduction rate : Machinery, installations, appliances, fixtures Buildings and their auxiliary facilities, structure ⁴ 8% (Limited to 20% of the corporate tax amount, can be carried forward for 4 years, maximum acquisition price of 2 billion yen) * Approval by the Governor of Okinawa and confirmation by a competent minister are required	 Manufacturing Road freight forwarding Warehousing Wholesale
Note1	②Special depreciation	If new or additional facilities that exceed a certain value (machinery and equipment, furniture and fixtures 1 million yen Note 2, buildings and their attached facilities 10 million yen Note 3) and are in accordance with the approved implementation plan for industrial upgrading and business innovation measures are increased within Okinawa, special depreciation is granted. Deduction rate: Machinery, installations, appliances, fixtures 34% Buildings and their auxiliary facilities, structure ⁴ 20% (Upper limit of acquisition price of ¥2 billion) * Approval by the Governor of Okinawa and confirmation by a competent minister are required	 Design Natural science laboratories Electrical (with certain requirements) Designated gas supply operator Packing Machine sensity
	Tax exemption from corporate entreprise tax	Within the designated zones, if the cost of installing new equipment (5 million yen for machinery, installations, appliances, fixtures, 10 million yen for buildings and their auxiliary facilities) for the implementation of activities certified as promoting industry development / business innovation exceeds a certain price, there is partial tax exemption from corporate entreprise tax (5 years) * Approval by the Governor of Okinawa and confirmation by a competent minister are required	 Machine repair Machine design Non-destructive inspection Commodity inspection Measurement certification Management consulting Engineering Research and development
Local	Tax exemption from real estate acquisition tax	Within the designated zones, if the purchase of buildings or land for the implementation of activities certified as promoting industry development / business innovation exceeds a certain price (10 million yen), there is partial tax exemption for real estate acquisition tax ⁵ * Approval by the Governor of Okinawa and confirmation by a competent minister are required	
al tax	Tax exemption from property tax *Except warehousing businesses	Within the designated zones, if the cost of installing new equipment (5 million yen for machinery, installations, appliances, fixtures, 10 million yen for buildings and their auxiliary facilities) for the implementation of activities certified as promoting industry development / business innovation exceeds a certain price, depending on the ordinances of each municipality, there is partial tax exemption from property tax (5 years) ⁵ * Approval by the Governor of Okinawa and confirmation by a competent minister are required	support inspection and analysis "Items from 9 to 17 are not subject to the tax incentives related to national and local taxes (excluding business
	Tax reduction of business tax *Only in Naha City	Within Naha City, if the cost of acquiring new equipment is 10 million yen or more, and the cost for acquiring buildings, etc. is 100 million yen or more for the implementation of activities certified as promoting industry development / business innovation, out of the the payable office tax, the taxable office floor surface area can be calculated as half the actual surface area (5 years)	office tax).

* To receive the tax incentives ①, ②, ③, ③, and ③, an approval is required for each by the Governor of Okinawa and the confirmation by the relevant minister. When applying for the tax incentives, please consult the nearest tax office and Okinawa Regional Taxation Office (for national taxes), the prefectural tax office (for prefectural tax), and nearest municipal tax division (for municipal tax). Please understand that approval, however, does not ensure application of the tax incentives. (Judgment for application shall be made by the relevant tax office.) Note 1: For national tax incentives, choose either ① or ②. (Individuals can only choose ③). Note 2: Appliances and fixtures are limited to those used exclusively for research and development, or other appliances and fixtures specified by government ordinances. Note 3: Only auxiliary facilities installed at the same time as the building are eligible for tax incentives. Note 4: Structures are limited to gas storage tanks for storing liquefied natural gas used by a gas supply business or manufacturing business, and pipelines for the use of said gas. Note 5: Compute to four construction no eyear after acquisition (purchase). uctures are limited to gas storage tanks for nited to land acquired where construction s

Advantages of utilizing special zones / local systems

1 Income deduction A maximum of 40% of taxable income of corporate income tax can be deducted (only applicable to industrial clusters of international logistics bases).	Income 10 million yen Before using the system
2 Investment tax credit When machinery and equipment, etc. are newly installed or expanded, a certain amount of their acquisition price can be deducted from the corporate tax.	Income 10 million yen Before using the system
3 Special depreciation When machinery and equipment, etc. are newly installed or expanded, a certain amount of the acquired value can be included in expenses as special depreciation expenses.	Income Acquisition of machiney, etc., Example: (5 million yer) 6 million yer 10 million yen Amount of corporate tax 3 million yer Amount of corporate tax 2.3 million yer Before using the system

selection of the "income deduction scheme

(federal tax + local tax).

General region

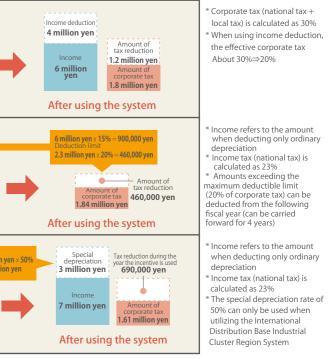
Regional industrial cluster

international distribution hub zone

*Okina

Business Innovation Zones All over the prefecture (41 municipalities)





International Distribution Base and Industry Cluster Zone

Naha, Urasoe, Tomishiro, Ginowan, Itoman district,

Uruma, Okinawa district (Nakagusuku Port Shinko Zone, Nakamine/Kamiesu Zone, Henza Zone, Ikento Zone)

Companies in zones designated under the International Logistics Hub Industry Concentration Plan formulated by the Governor of Okinawa are eligible for the following tax structure incentives after passing a screening process including approval from the Governor and verifications by the relevant Minister regarding points such as their husiness plan



	Incentives	Outline of tax incentives	Applicable industries
Nati	① Income Deduction	Corporations that have been newly established in an international logistics hub/industrial cluster, operate exclusively in any of the targeted industries, and have 15 or more permanent employees, will receive a 40% deduction on corporate taxes for 10 years after being established. (The same also applies to corporate business tax and corporate inhabitant tax.) *For specific international logistics hub businesses, certification by the Governor of Okinawa Prefec- ture and confirmation by a Cabinet Minister are required.	Manufacturing businesses, warehousing businesses, specified equipment maintenance businesses, specified nonstore retailing and aircraft maintenance businesses)
National (Japan) tax	②Investment tax credit (ITC)	If new facilities are built or expanded exceeding a specified amount (1 million yen for machinery and equipment; 10 million yen for buildings and their related equipment; see note 2) for supplying target industries in the target region, a fixed proportion of the acquisition cost will be deducted from corporate taxes. Tax credit rate: 15% of machinery and equipment; 8% of buildings and their related equipment (up to 20% of the amount of corporate tax; carry-forward: 4 years; upper limit of 20 million yen for acquisition costs) * Approval by the Governor of Okinawa and confirmation by a competent minister are required	
Note 1	③Special depreciation system	If new facilities are built or expanded exceeding a specified amount (1 million yen for machinery and equipment; 10 million yen for buildings and their related equipment; see note 2) for supplying target industries in the target region, special depreciation will be recognized. Special depreciation rate: 50% for machinery and equipment; 25% for buildings and their related equipment (upper limit of Acquisition price of ¥2 billion) * Approval by the Governor of Okinawa and confirmation by a competent minister are required	
Customs duties	Application of selective system for customs duties	If you accept products in Japan processed or manufactured in a bonded factory, or similar, from raw materials that were foreign cargo and you are charged customs duties on those products, you are allowed to choose either a taxation scheme applying to the materials (excluding special items) or a scheme applying to the products. * Business authorization required from the relevant Minister.	Manufacturing businesses warehousing businesses, road cargo transportation businesses, wholesaling
duties	Reduced customs bond permission fee	The customs bond permission fee will be halved for bonded warehouses, bonded factories, bonded show rooms, and general bonded areas. * Business authorization required from the relevant Minister.	businesses, specified equipment repair businesses, specified nonstore retailing, specifie real estate leasing, and
	Corporate enterprise tax exemption	If facilities are built out or expanded exceeding a specified amount (10 million yen for machinery and equipment; 10 million yen for buildings and their related equipment) for supplying target industries in the target region, a portion of corporate enterprise taxes will be waived (for 5 years) (see note 2). * Approval by the Governor of Okinawa and confirmation by a competent minister are required	aircraft maintenance businesses, packing businesses* "Packing businesses are not eligible for special exemptions from national tax or from regional tax (except business t
Local	Real estate acquisition tax exemption	If facilities are built or expanded exceeding a specified amount (10 million yen for machinery and equipment; 10 million yen for buildings and their related equipment) for supplying target industries in the target region, a portion of real estate acquisition taxes will be waived(see note 2,see note 3). * Approval by the Governor of Okinawa and confirmation by a competent minister are required	
Local taxes	Fixed asset tax exemption *Except warehousing businesses	If facilities are built or expanded exceeding a specified amount (1 million yen for machinery and equipment; 10 million yen for buildings and their related equipment) for supplying target industries in the target region, a portion of fixed asset taxes levied according to each municipality's regulations will be waived (for 5 years)(see note 2,see note 3). * Approval by the Governor of Okinawa and confirmation by a competent minister are required	
	Business office tax exemption *Naha city only	In Naha city, if the total cost for acquiring machinery, equipment, etc. to supply target industries equals or exceeds 10 million yen, or if the total acquisition cost of constructing new buildings, etc. equals or exceeds 100 million yen, calculations will be halved for commercial floor space subject to asset taxation as part of the business facility tax. (for 5 years)	

* To receive the tax incentives ①, an approval for the specific international logistics hub project is required by the Governor of Okinawa and the confirmation by the relevant minister. To receive the tax incentives ②, ③, ⑤, ⑦, and ⑧, an approval is required for each by the Governor of Okinawa and the confirmation by the relevant minister. To receive the tax incentives ③ and ⑤, a permission by the regional customs and an approval by the relevant minister. When applying for the tax incentives, please consult the nearest tax office and Okinawa Regional Taxation Office (for national taxes), the Okinawa Regional Customs Consultation Office (for customs), the prefectural tax office (for prefectural tax), and nearest municipal tax division (for municipal tax). Please understand that approval, however, does not ensure application of the tax incentives. (Ludgment for application shall be made by the relevant tax office.) Note 1: For national tax incentives, choose either ①, ② n ③. (Individuals can only choose ④.) Note 2: Only auxiliary facilities installed at the same time as the building are eligible for tax incentives.

Note 3: Limited to land acquired where construction starts within one year after acquisition (purchase). Note 4: Packaging businesses are not eligible for tax incentives for national and local taxes (excluding business office tax).

How to obtain business certification for special customs taxation

Name		
Business		Pre-arrangements with the Cabinet Office (duration: approx. 1-1.5 mos.)
authorization		
(Cabinet Office)		uted, commence uments
Customs bond		Pre-arrangements with the reg for acquiring customs bo
permission		
(regional customs)		
Supplemental note		
* After start of coordination w	vith the zone o	customs office to obtain a bonded permi

mit, then after contact to the Cabinet Office and preparation of application documents, advance coordination will begin. The Cabinet Office will conduct advance coordination with relevant ministries and agencies * Application documents will be submitted to the Cabinet Office once discussions with related ministries and agencies are completed. Following screening, a business certificate will be issued.

*Bonded procedures and application will be made after business certification is obtained. If a bonded permit is not obtained within one year after business certification, the business certification will expire.

*Acquiring customs bond permission requires knowledge related to customs bonds for business operators, as well as building the necessary business framework. The time required for this may vary, though in some cases is quite considerable for new applicants.

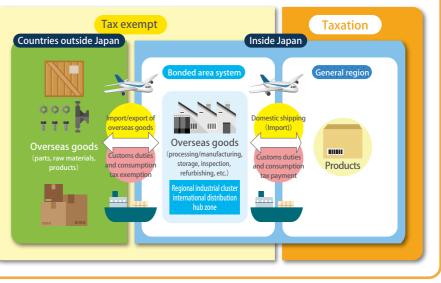
Selective system for customs duty

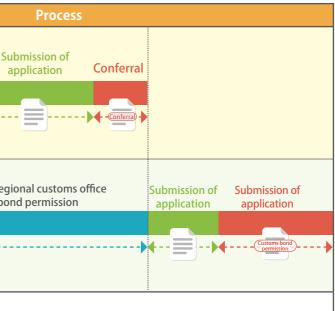
Companies can select either "materials customs" or "product customs" in the international distribution hub zone. If you take raw material that is foreign cargo secured with a customs bond and you process or manufacture it and ship (import) it into Japan as a product, you are allowed to choose the cheaper of two taxation schemes ("materials customs" or "product customs") for the customs duty. *Exclusions apply to some products.



Companies that have received bonded area permission

customs duties and consumption taxes must be paid. customs duties or consumption taxes.





What is the bonded area system?

The bonded area system is a system that allows a business to receive permission for a customs bonded zone from the Chief Customs Inspector and to store, process, manufacture, display, etc. foreign cargo in specified locations and facilities without having paid custom duties and consumption taxes.

 \bigcirc If you process or manufacture components and/or raw materials that were foreign cargo and export them as products outside Japan, you do not need to pay customs duties or consumption taxes.

OYou can store, inspect, refurbish, finish, etc. foreign cargo for which customs duties and consumption taxes have not been paid and export or ship them domestically in response to market demand. If they are shipped domestically,

If stored foreign cargo is shipped abroad as returned goods or is destroyed as defective goods, there is no need to pay

6 Overview of International Distribution Base and Industry Cluster Zone Uruma/Okinawa District (Nakagusuku Bay Port Shinko District Industrial Park)



ternational Logistics Hub Industry Development Zone Uruma/Okinawa District Former Special Free Trade Zone IT Shinryo Park

1 Katsuren Castle World Heritage Site 2 Okinawa IT Shinryo Park

3 Okinawa Mold Technology Institute 5 Okinawa Industrial Technology Center 7 Okinawa Life Science Research Center
 4
 Okinawa Health Biotechnology Research & Control Control
 6
 Okinawa Biotechnology Business Support Center
 8
 Large shopping center (AEON)

(1) Uruma/Okinawa District (Nakagusuku Bay Port Shinko District) — Overview

- Total area
- Former General Industry Zone : 102.6ha International Logistics Hub : 122.4ha (Area for lease: 90.0ha)
- (formerly Uruma District)

(2) Regarding target industry sectors

: 392.4ha

 Wharf area : 24.4ha • Harbor-related facilities area: 37.0ha Residential-use area : 37.1ha



• Other (green space, etc.) : 68.9ha

ernational Distribution Base and Industry Cluster Zone [Uruma/Okinawa District]

In order to strategically promote the attracting of companies to the prefecture, we are doing more to attract — especially to the International Logistics Hub Industry Development Zone — industries that need to be near an airport or harbor, since companies in such industries can be expected to link up with other tenant companies and with companies elsewhere in the prefecture and can also be expected to generate outbound freight from Okinawa. We are working to bring together businesses of the types indicated below that are in industries that manufacture high-value-added products.

1 Target Industry Sectors

Okinawa is looking for industry players to revitalize our Airport and port based industries. As a general rule, only companies which plan to ship and export 50% of their products or services outside Japan or Okinawa will be considered. For more information, please contact the person in charge.

Applicable category	Type of Business	
Land for sale	OManufacturing, warehousing, road freight forwarding, wholesaling, designated machin repair, designated non-store retailing, designated real estate leasing, and aircraft maintenance (industries subject to the international logistics hub industrial concentration zone)	
Leased factories for general manufacturing	Manufacturing	
Leased factories for high-tech manufacturing	Manufacturing	
Support facilities for for forges and foundries	Forging- and foundry-related	

2 Industry Sectors Prioritized for Selection

Okinawa is prioritizing the sectors which match the following criteria.

- 1. Companies which use Naha Airport as their international logistics hub and manufactures products with high profit margins such as semiconductor and electronic-related products as well as Factory Automation and robotics-related products.
- 2. With the aim to develop an industry cluster in aviation, companies which manufacture or process parts and equipments for the aviation sector as well as suppliers of equipment and parts for avionics maintenance services.
- 3. Medical equipment manufacturing industry, including high-tech medical and biotechnology companies.
- Note: Other than those stated above, the Okinawan government will continously gauge socioeconomic changes and add other sectors which show a promising future in driving the prefecture's economy to the list after considering their synergy with other existing local companies
- 4. Companies actively introducing clean energy or DX
- 5. Companies contributing to the earning power of Okinawan companies through new business, new technology, etc.
- 6. Companies with potential to benefit Okinawa's economy through expansion of procurement in Okinawa (parts centers, Repair Center, Central Kitchen, etc.)

7 Local Businesses (formerly the Special Free Trade Zone)

83 local businesses (excluding duplicates) (as of March 2024)

[Breakdown]

Rental factories for general manufacturing Rental factories for highly technical manufacturing : 5 companies Rental factories for forges and foundries Subdivided land

Local business list (as of March 2024)

Name	Building number/ classification	Industry type	Company name	Description of Business	Date of establishment
	# 1	Manufacturing	Daikyo Giken-Kogyo Co., Ltd.	Industrial adhesive manufacturing	Feb. 2007
	#2	Manufacturing	Sankikatawaku Kogyo Co., Ltd.	Wooden concrete mold manufacturing and sales	Mar. 2016
	#3	Manufacturing	SOK Co., Ltd.	Semiconductor manufacturing equipment part (flow guage) manufacturing	Oct. 2010
	#4	Manufacturing	Okinawa Tokyo Keiso Co., Ltd.	Semiconductor manufacturing equipment flow guage manufacturing	Jul. 2011
	#6	Manufacturing	Shiba Sangyo Co., Ltd.	Wooden housing precut manufacturing/sales	Jun. 2015
	#7	Manufacturing	NIPPURA Co., Ltd.	Large aquarium acrylic panel manufacturing	Nov. 2003
	# 8	Manufacturing	NMT Co., Ltd.	Manufacture and sale of precision polishing jigs for silicon wafers, etc. for semiconductors	Nov. 2006
	# 9	Manufacturing	Cellmedica Co., Ltd.	Manufacture of fucoxanthin (a brown algae carotenoid pigment)	Oct. 2019
	# 10	Manufacturing	Masahiro Distillery Co., Ltd.	Production and sale of liqueur made from awamori	Oct. 2021
	# 11	Manufacturing	Uminchu Okinawa Co., Ltd.	Manufacturing and sales of original T-shirts	Sep. 2003
-	# 14	Manufacturing	NTI Co., Ltd.	Development and manufacturing of motor vehicle parts (carbon nano-tubes), and plastic mold prototype production	Feb. 2013
Rental	# 16	Manufacturing	EM Research Organization Co., Ltd.	Manufacturing and sales of beverages	May 2010
Rental factory	# 17	Manufacturing	Advance Co., Ltd.	Processing and manufacturing precision equipment for copying machines, digital cameras, automobile parts, and metallic product prototypes	Nov. 2012
Y	# 18	Manufacturing	Ryukyu Beverage Co., Ltd.	Manufacturing and sales of carbonated drinks	Apr. 2014
	# 19	Manufacturing	Presea Co., Ltd.	Manufacturing and sales of processed products, such as carbon for items such as high temperature vacuum furnace components, and semiconductor components	Mar. 2006
	# 20	Manufacturing	Toy Factory International Co., Ltd.	Development and manufacturing of camping and special use vehicles	Feb. 2008
	# 21	Manufacturing	Okinawa Kubota Chemix Co., Ltd.	Synthetic resin pipe manufacturing	Oct. 2015
	# 22	Manufacturing	SPARK Ltd.	Manufacture, sales, and tuning of air guns and air gun-related products; wholesaling of related products	Aug. 2021
	# 23	Manufacturing	Fujitaka Creation Co., Ltd.	Manufacturing and sale of clothing and accessories	Oct. 2014
	# 24	Manufacturing	Nanosystem Solutions Co., Ltd.	Co., Ltd. Development and manufacturing of semiconductor inspection equipment, and maskless exposure apparatuses	
	# 25	Manufacturing	Ume Kobo	Manufacturing of confectionery	May 2016
	# 26	Manufacturing	Nissho Inc.	General aluminum construction material and residential equipment manufacturing	Feb. 2015
	# 28	Manufacturing	Enrich Food Co., Ltd.	Manufacturing refrigerating technology using proton freezing and frozen foods made using it	Feb. 2015
	# 29 ①	Manufacturing	Accord Co., Ltd.	Manufacturing and sale of industrial machinery/ covers for machine tools	Jan. 2018

- : 39 companies (of which 1 company is a repetition.)
- : 11 companies (of which 1 company is a repetition.)
- : 34 companies (of which 1 company is a repetition.)

Name	Building #, Classification, etc.	Industry type	Company name	Description of Business	Date of establishment
	#29②	Manufacturing	ASAP Ltd. Co.	Manufacturing of semiconductor manufacturing equipment	Sep. 2018
	#30①	Manufacturing	Sankyou Carbon Co., Ltd.	Manufacture of carbon and graphite products	Apr. 2017
	#30②	Manufacturing	Waqua Inc.	Manufacturing and sales of household water purifiers and small-scale desalination equipment	Mar. 2016
	#31	Manufacturing	ADO Co., Ltd.	Manufacture of electromagnetic valves and flow sensors for medical equipment (dialysis machines, etc.)	Feb. 2016
	#32	Manufacturing	Mitaka Koki Ltd. Co., Ltd.	Manufacturing of medical optical equipment (microscopes for surgery, etc.)	Oct. 2016
	#33	Manufacturing	Isel Okinawa Co., Ltd.	Manufacture of elemental parts (Million Guide) for semiconductors, liquid crystals, organic ELs and more manufacturing equipment components	Jun. 2018
Ren	#34	Manufacturing	CAP Co., Ltd.	Manufacturing and sales of semiconductor/ printed circuit board manufacturing equipment	Jul. 2016
Rental factory	#35	Manufacturing	FMD .Co., Ltd.	Development and manufacture of medical devices (guidewires)	Nov. 2019
tory	#36	Manufacturing	Okiko Co., Ltd.	Bread and confectionery manufacturing industry	Jun. 2021
	#37	Manufacturing	Core Material Co., Ltd.	Production of plastic and resin medical products	May. 2022
	#38	Manufacturing	SKAN JAPAN Co., Ltd.	Manufacture and sale of pharmaceutical product (isolator) manufacturing equipment	Aug. 2019
	#39	Manufacturing	Shoritsu FA Engineering Co., Ltd.	Manufacturing of electrical tools and equipment (in-line type/cell production soldering device)	May. 2018
	#40	Manufacturing	Otsuka Clinical Solutions, Inc.	Manufacturing of medical devices (guide wires) and contracted medical device sterilization testing	Jun. 2018
	#41	Manufacturing	Takagi Seisakusho K.K.	Automotive parts/accessories manufacturing industry	Apr. 2021
	#42	Manufacturing	I-PEX Inc.	Development of green energy-related and other systems and provision of co-working factory	Apr. 2022
Leased fi	#1	Manufacturing	Okinawa-Shibuya Co., Ltd.	Manufacture of semiconductor inspection equipment, etc. and parts for bottling systems, etc.	Aug. 2013
actories fi	#2 Section 1	Manufacturing	Curelabo Co., Ltd.	Curelabo Co., Ltd. Bagasse powder production	
Leased factories for high-tech manu	#2 Section 2	Manufacturing	Ikeda Precision Industries Co., Ltd.	Processing and production of manufacturing machinery and equipment parts (stainless steel)	Aug. 2013
ch manuf	#2 Section 3	Manufacturing	Hokutyou Industries Co., Ltd.	Manufacturing and sales of various industrial plastic parts such as food machines, medical apparatus, pharmaceutical apparatus, and machine tools	Aug. 2013
facturing	#3	Manufacturing	Enagic International	Development, manufacturing, and sale of medical and healthcare devices	Feb. 2022
	#1 Section 1•2	Manufacturing	Ogaki Seiko Co., Ltd.	Manufacturing and sales of honeycomb catalyst converters (exhaust) for automobiles, industrial machinery, and electronic parts	Dec. 2010
	# 1 Section 3	Information and service industry	NTT DATA Engineering Systems Co., Ltd.	Design and production of CAD/Cam for molds	Dec. 2011
Su	# 1 Section 4	Manufacturing	Monozukuri Network Okinawa Inc. (One company)	Human resource development for manufacturing, research and development, and contract processing, engineering	
pport	# 1 Section 5	Information and service industry	NTT DATA Engineering Systems Co., Ltd.	Engineering Development of automated processing systems, etc.	
facilit	# 2 Section 1	IT & Prototypes & Development	Digital Design Service Co., Ltd.	Mold design CAD, human resource development	Feb. 2015
Support facilities for forges and foundries	# 2 Section 2	Information and service industry	FUTU-RE Co., Ltd.	Development of automatic driving systems	Apr. 2022
forges	# 2 Section 3	Manufacturing	SONY Group Corporation	Vehicle development	Sep. 2020
and fo	# 2 Section 4	Manufacturing	Body Shop Car Manicure Co., Ltd.	Manufacture of FRP automobile parts	Feb. 2020
oundr	# 3 Section 1	Manufacturing	CKK Okinawa Co., Ltd.	Manufacturing and regrinding of carbide drills and endmills	Jan. 2016
ies	# 3 Section 2	Manufacturing	Jowa Co., Ltd.	Manufacturing of machine parts comprised of stainless steel, aluminum, resin, etc. and design/production of press molds	Jan. 2015
	# 3 Section 3	Manufacturing	Emade Co., Ltd.	Manufacture, research and development of electric mobility and related parts	Sep. 2017
	# 3 Section 4	Manufacturing	I-PEX Co., Ltd.	Manufacturing of precision press molds	Apr. 2019

Name		Industry type	Company name	Description of Business	Date of establishment
	1	Manufacturing	Acrorad Co., Ltd.	Manufacturing of semiconductors for radiation detection	Oct. 1999
	2	Manufacturing	Convault Japan Co., Ltd.	Manufacturing and sale of ground-mounted fuel tanks	May 2003
	3	Wholesale	Wako Trading Co., Ltd.	Print processing and wholesale of products such as T-shirts	Feb. 2006
	4	Manufacturing	Ryukyu Awamori Sake Village (Cooperative Association)	Production of traditional Awamori sake through long-term storage and sales of this beverage	Apr. 2011
	5	Manufacturing	NTI Co., Ltd.	Development and manufacturing of carbon nanotubes (CNT) related products and the manufacturing of plastic mold prototypes	Feb. 2013
	6	Wholesale	C & D Co., Ltd.	Wholesale sales of imported furniture, building materials, etc.	Feb. 2013
	7	Engineering Institute	Thomas GK Technical Research Institute Co., Ltd.	Research, development, design, and sales of environmentally-conscious incinerators	Oct. 2013
	8	Manufacturing	Japan Food and Culture Kakehashi Company Co., Ltd.	Manufacturing and sales of processed products derived from domestic agriculture, forests, and marine resources	Jan. 2015
	9	Manufacturing	Kawashima Group Co., Ltd.	Manufacturing of healthy food	Jul. 2015
	10	Manufacturing	SKAN JAPAN Co., Ltd.	Manufacturing and sales of pharmaceutical manufacturing machines (isolators)	Mar. 2016
		Special real estate leasing	Ryukyu Kaiun Kaisha Sea Transport Company Co., Ltd.	Operation of a 3-temperature zone distributio center	
	11	Warehouse	Ryukkai Logistics Co., Ltd.	Operation of a 3-temperature zone distributio center	Mar. 2017
	12	Manufacturing	BEAC Okinawa Co., Ltd.	Manufacturing equipment for manufacturing, electronic components (flexible printed circuit, boards)	Mar. 2017
	13	Wholesale	Kobelco Construction Machinery Japan Co., Ltd.	Sales and maintenance of new/ used cars for civil engineering and construction	Mar. 2017
_	14	Manufacturing	FMD Co., Ltd. (Okinawa Factory) Guide wires for endovascular treatment		May 2017
and f	15	Manufacturing	INOAC Ryukyu Co., Ltd.	industrial matchais, etc., and related products	
or sal	16	Electricity industry	Okinawa Uruma New Energy Co., Ltd. Operations of biomass power plants		Oct. 2017
Land for sale/renta	17	Wholesale	Suzuki Jihan Automobiles Okinawa Co., Ltd.	Suzuki Jihan Automobiles Vehicle storage yard and vehicle delivery/	
tal		Special real estate leasing	Yoshikawa Transport Co., Ltd.	Sales warehouse rentals	Feb. 2017
	18	Warehouse	Maruyama Logistics Co., Ltd.	Operation of a sales warehouse	Feb. 2017
	19	Manufacturing	MIZUTOMI Corporation	Manufacturing of food products (meat, etc.)	Jan. 2018
	20	Road freight transport industry	Okinawa Total Logistics Co., Ltd.	Road freight transport for materials and machine tools, manufacture of reinforced corrugated fiberboards for packaging, and provision of painting services using large printers	Mar. 2018
	21	Manufacturing	Yashio Kenzaikogyo Industries Co., Ltd.	Manufacturing of metal products for construction	Apr. 2018
	22	Wholesale	Seawide Co., Ltd.	Building materials wholesale	Jul. 2018
	23	Manufacturing	Bijuu Co., Ltd.	Manufacturing of confectionery products and contract manufacturing	Aug. 2018
	24	Manufacturing	South Product Co., Ltd.	Manufacturing of fucoidan and health foods	Aug. 2018
	25	Manufacturing	ADO Co., Ltd.	Manufacturing of solenoid valves and flow sensors for equipment used in medical/enviromental analysis	Jan. 2019
	26	Manufacturing	Tiger Global Co., Ltd.	Manufacturing of metalworking products, rotary penetration steel piles (TG piles), and recycled plastic products	Jun. 2019
	27	Warehouse	OTK Co., Ltd.	Operation of a sales warehouse	Mar. 2020
	28	Wholesale	ArnestWing K.K.	Architectural and civil engineering work; building materials wholesale business	Feb. 2021
	29	Warehouse	C&D Inc.	Work related to purchasing, management, and transport of imported furniture, etc.	Feb. 2021
	30	Manufacturing	Sho Setsubi Co., Ltd.	Manufacturing of equipment units	Apr. 2021
	31	Manufacturing	Sanko Co., Ltd.	Manufacturing of plastic materials handling equipment	Mar. 2022
	32	Manufacturing	ASKA Co., Ltd.	Design, manufacturing, and export of equipment for automated assembly lines of automotive parts	Mar. 2022
	33	Wholesale	Kinko Heavy Machinery	Wholesale of construction and mining machinery	Mar. 2022

8 New industrial sites in Okinawa Prefecture

(1) Nakamine & Uezu Districts in Uruma City

Overview & Location

Uruma City is developing plans for a new industrial zone to secure additional employment opportunities for the population and land for industrial clusters. At the moment, the Nakamine & Uezu districts have been selected as candidate sites as they are poised to become the drivers of economic development and expected to share industrial functions with the Nakagusuku Harbor Shinko District. Surveys and studies aimed at establishing fundamental infrastructure there is currently underway.



Development Diagram (draft)

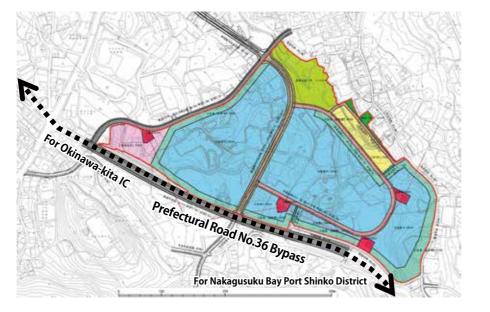
	Legends	
_	Construction area	196, 300m
	2	l5.≒5, 890mi
	Main road	7, 040m
	District road	8, 930m
	Special road	290m
	Park	11, 4 30m
	Green space	1, 510 m
	Housing area	6, 170m
	Community interaction area	7, 670m
	Industrial area	123, 740m
	Industrial area: Buffer zone W=15n	26, 300m
	Steel tower & high-voltage cable	3, 140m

*The above legends are examples only and may change.

Prefectural Road 36 Bypass Toward Okinawa-Kita IC

Nakagusuku Port Shinko Zone Industrial Complex

3 minutes to the New Port Area of Nakagusuku Port (around 2km) 10-minute drive to Okinawa-kita IC (around 4km)



Planned schedule

Project schedule	2021	2022	2023	2024	2025	After
Company invitation		Compan	y invitation activities		Handing over to cor in advanced district	npanies Handing over to companies in constructed districts at any time
Development plan & project	P	roject survey & basic des	ign Pr im	oject plan & Project app plementation plan coordinatio	roval & Infrastructure de on for replotting (advanced distri	

* All these initiatives and schedules are the tentative and have not vet been finalized. (as of December 2023)

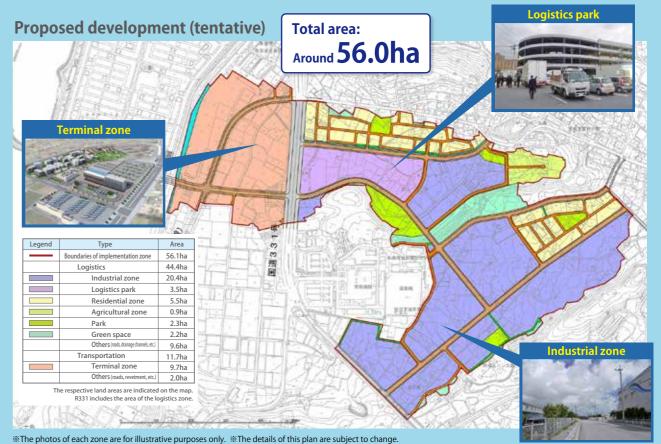
About attracting businesses/Section: Industrial Policy Department, Economic and Industrial Affairs Division, Uruma City Office TEL: 098-923-7611 About Infrastructure Planning & Infrastructure Development /Section: Planning Department, Project Promotion Section 1, Uruma City Office TEL: 098-973-5373

(2) Maezato District, Itoman City

Overview and Location Map

The planning area is located about 15 minutes (10.4km) by car from Naha Airport, and the northwest part of the area is adjacent to the existing urban area. National Route 331 Itoman Road runs through it, providing convenient
transportation access.

C	nion map	
	Naha Port	Around 20 minutes
5	Naha Airport IC	Around 15 minutes
	Tomigusuku IC	Around 19 minute
	Tomigusuku/Nakachi IC	Around 13 minute
	Prospective Toyosaki Industrial Site	Around 6 minutes
	Itoman Industrial Park	Around 5 minutes
	Itoman City Hall	Around 3 minutes



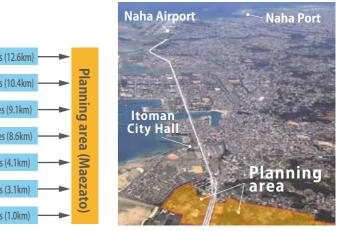
Planned schedule

Project details	2021	2022	2023	2024	2025	2026	2027	2028
District development project approval				0	Approval			
Construction								
Sale					Schedule for the p	ublic offering for a	oplication ¹	Sale

*The above schedule may be subject to change

*1. Scheduled to sell sequentially from the terminal zone, logistic park, and industrial zone.

About attracting businesses/Section: Economic Department, Commerce, Industry, and Fisheries Division, Itoman City Office TEL: 098-840-8137 About planning and scheduling /Section: Construction Department, Rezoning Division, Itoman City Office TEL: 098-840-8144

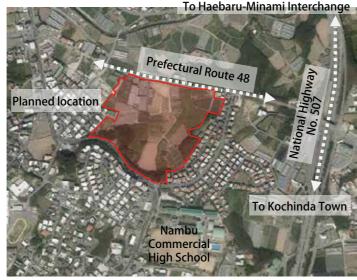


(3) Tomoyose-Higashi area, Yaese Town

Overview and map of location

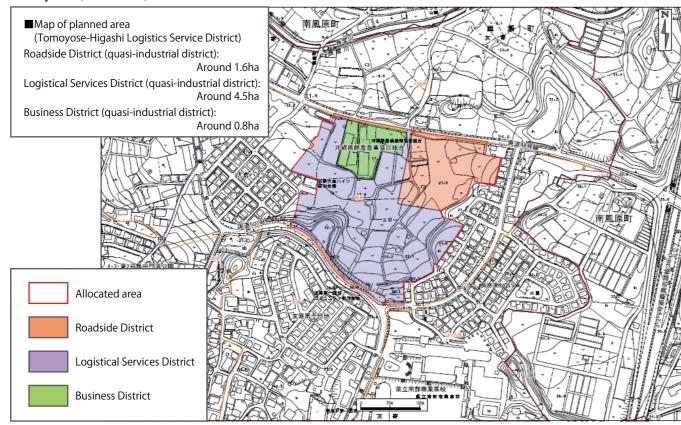
Located next to Prefectural Route 48 and near many major roads including the Naha Airport Expressway (Haebaru-Minami Interchange) and National Highway No. 507, this area in the northeast of Yaese Town couldn't be more conveniently located.

To get the most out of this prime land and vitalize Yaese Town, measures are underway to attract operators of commercial buildings such as retail stores, industrial facilities such as logistics hubs and warehouses, and business facilities such as offices.



2 minutes by car (around 1km) to Haebaru-Minami Interchange

Layout (tentative)



Planned schedule

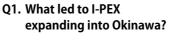
Work	2022	2023	2024	2025	2026	2027	2028
Recruitment of companies	Recruitment of compar	nies/application process					
Development plan	Decision of urban planning	Surveying/measur	ement/design/projec	t planning/applicatio	on for permits for dev	elopment, etc./buildi 	ng of foundations

*The above schedule is correct at present but has not been finalized. (As of January 2023)

Inquiries about recruitment of companies: Planning and Finance Division, General Affairs Department, Yaese Town Hall (TEL 098-998-2668) Inquiries about urban planning: Urban Development Division, Economic Affairs and Construction Department, Yaese Town Hall (TEL 098-998-6989)

9 Comments from companies that have expanded into Okinawa Prefecture





- Q2. Why did you choose Okinawa?
- Q3. What message would you give to companies who are considering setting up in Okinawa?

FMD Co., Ltd

We opened our International Management Office Administration Headquarters in Tomigusuku City in February 2019 to provide support for our overseas sales staff and 17 international companies. In May of the same year, we established "the I-PEX Global Operations, Inc." In January 2020, we opened a factory at the Okinawa Machine Parts and Tooling Industries Promotion Facility in Uruma City. In December 2022, we opened the Okinawa Innovation Center, our third site.

We chose Okinawa because it has a well-developed logistics and air transport network because of its tourism and a large number of multilingual personnel proficient in English and Chinese. There are also many industrial education institutions producing 3,000 prospective engineers every year, which gives us an advantage in securing young, talented personnel.

The Okinawa prefectural government and the Japanese government's Okinawa General Bureau provide extensive support to promote the manufacturing industry, and there are various advantages for companies that take on new initiatives. There are opportunities to connect with companies in the prefecture and great potential for new discoveries and fresh business ideas.



Future Medical Design

Q1. What led to FMD expanding into Okinawa?

- Q2. Why did you choose Okinawa?
- Q3. What initiatives do you want to pursue in the future at your **Okinawa location?**



for overseas exports.

Olndustry type: Semiconductor manufacturing equipment OExpansion into Okinawa: April 2015 OLocation: Uruma City

- Q1. What led to NanoSystem Solutions expanding into Okinawa?
- Q2. Why did you choose Okinawa?
- Q3. What message would you give to companies who are considering setting up in Okinawa?

Okinawa has an ideal environment for startups. They offer factories for rent, capital loan schemes, business grants, and transportation subsidies. The Okinawa prefectural government reached out to startups with business plans that were not attracting attention in metropolitan areas.

The climate is consistent without much variance in temperature throughout the year, which helps to keep cleanroom operating costs low and makes it easy to schedule production and shipments. Okinawa is also a well-known area, which adds to our appeal among customers throughout Asia.

Olndustry type: Electronic component manufacturing OExpansion into Okinawa: February 2019 OLocation: Tomigusuku City, Uruma City

OIndustry type: Medical devices OExpansion into Okinawa: February 2018 OLocation: Uruma City

Producing guidewires requires a large workforce, so securing personnel is essential for business expansion. However, we could not hire as many people as we wanted at our existing sites, and we were considering expanding to include overseas locations. In 2016, we attended a seminar to attract companies to Okinawa and decided to establish a site here because there are a lot of young workers here and it's a good location from the perspective of BCP.

We chose Okinawa because of how easy it is to hire young talent, its incentive program and its proximity to other Asian countries. With markets expanding into Southeast Asia and China, the former Special Free Trade Zone of Uruma City, where we established our Okinawa site, was an excellent base

Part of our production process is currently carried out at our Aichi factory, so we plan to expand our Okinawa site so that in future we can do all of our production at our Okinawa factory.

NanoSystem Solutions, Inc.

When we started developing laser processing systems, we moved our head office here from Tokyo using the Okinawa New Industry R&D Support Project. Our customers are located mainly in Kyushu, Taiwan, China and other parts of Asia. In Okinawa, we have a geographical advantage that allows us to offer services and support to customers from Japan and overseas in the same way as if we were providing it from the Tokyo metropolitan area.

10 An aviation-related business cluster focused on maintenance, the first in Japan.

(1) Initiatives for the Creation of an **Aviation-related Industry Cluster**

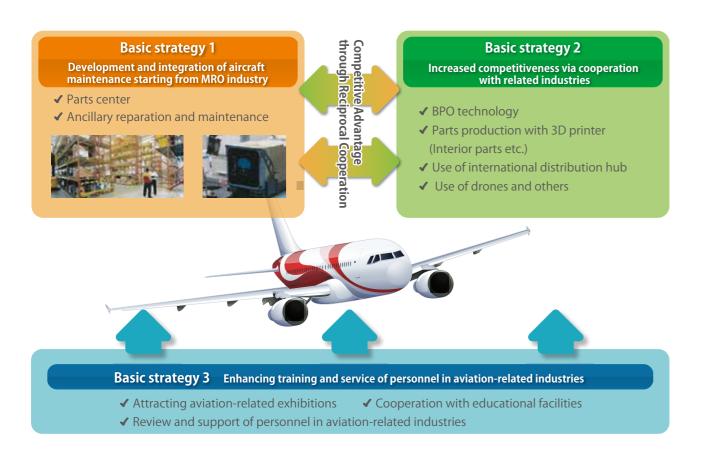
Okinawa Prefecture aims to create an aviation-related industry cluster centered on the first domestic aircraft maintenance business, leveraging its advantages such as proximity to Asia, which is expected to see increased demand for air transportation as a result of global economic growth. As the first step of these efforts, Okinawa Prefecture established an aircraft maintenance facility at Naha Airport which will serve as the starting point for the aviation-related industry cluster. MRO Japan Co., Ltd. has moved into this facility, and as a core company of the aviation-related industry cluster, it is expected to bring economic and employment benefits.

Diverse demand deriving from aircraft maintenance is anticipated, including for maintenance of equipment and engines used on aircraft, etc., storage and distribution of parts, maintenance-related consulting, research and development, and training of personnel engaging in aviation-related industries, etc. To meet this foreign and domestic demand, Okinawa Prefecture is working to recruit companies and train personnel based on its action plan for establishing an aviation-related industry cluster.





Maintenance of aircraft (Large dock inside the aircraft maintenance facility, MRO Japan Co., Ltd.)



Okinawa Prefectu

Aviation-Related

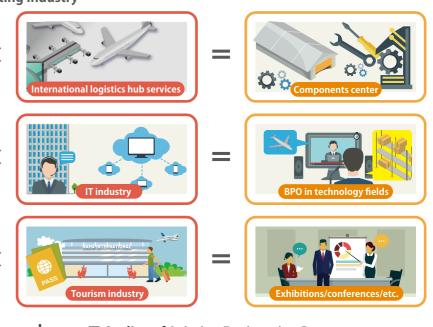
Industry Cluster

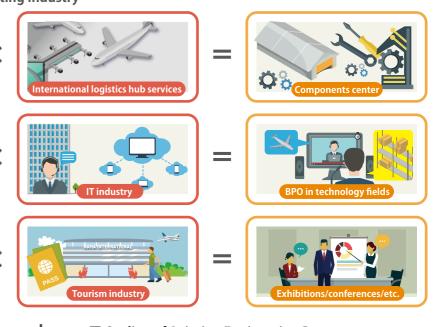
(2) Aviation-related businesses leverage Okinawa's strengths

Okinawa offers a variety of advantages to companies doing business there, including tax incentives in the international logistics industry zone, proximity to the center of demand in Asia, and an abundant workforce. Furthermore, companies can expect to take advantage of Naha Airport's function as an international logistics hub, as well as partnerships with IT companies clustering in the area, etc.

Examples of Coordination with Existing Industry

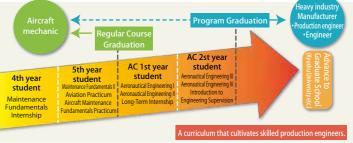






(3) About Aviation-related Personnel Training Initiatives in Okinawa

The National Institute of Technology, Okinawa College established an Aviation Engineer Program in 2015, and is working to educate talent capable of contributing to aviation-related industries. As of March 2020, 61 individuals have completed the course and secured employment with aviation companies or companies specializing in engine design and aircraft maintenance,



Additionally, there have been cases of graduates of Okinawa universities, technical high schools, and regular high schools securing employment with maintenance companies.

(4) About the Okinawa Aviation Industry Cluster Promotion Association

Okinawa Prefecture collaborated with foreign and domestic companies to found the Okinawa Aviation Industry Cluster Promotion Association with the goal of promoting aviation-related industries in order to create a cluster with a concentration of aviation-related industries, including peripheral industries, centered on aircraft maintenance, and began recruiting members in October 2019. 23 members have participated as of the end of March 2024.

[Initiatives]

- Disseminating information via digital newsletters and websites, etc.
- Efforts to facilitate improvements in productivity and competitiveness through collaboration by companies
- Publicity and promotional activities to encourage development of sales channels
- Initiatives to train and secure personnel required by aviation-related industries
- Encouraging companies entering aviation-related industries

Joining this association is free of charge. For details on applying and registered members, please refer to the website on the right (see QR Code).



31

Outline of Aviation Engineering Program

urce: Website for the Okinawa Nationa College of Technology



[⇒]Following graduation from graduate school, students flourish as design/development enginee

11 The IT industry in Okinawa



ResorTech Okinawa

ResorTech Okinawa is a suite of initiatives in Okinawa for social and economic DX to contribute to the realization of a digital society. It spearheads various measures, including the promotion of collaboration between IT and other industries.

Website

This website provides useful information for companies seeking to digitalize or adopt DX, including examples of cutting-edge projects in Okinawa and details on support and events.



ResorTech EXPO in Okinawa Largest IT & DX Trade Fair in Okinawa

It's an international trade fair with participation by many companies from both inside and outside of Okinawa, and from overseas designed to exhibit solutions, hold business matching meetings, DX-related seminars, and many other programs.



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ResorTech EXPO in Okinawa Executive Committee Secretariat (At the IT Innovation and Strategy Center Okinawa)



resortech@isc-okinawa.ord

ResorTech EXPO

Okinawa Arena

Q,1/



Industlink, our service for connecting other industries with Okinawa-based IT companies, provides companies with support for implementing DX, including researching and comparing IT solutions to solve issues faced by the company. You can also request a consultation through the Industlink website.





ICT Industry Support Guide

Here you can find helpful information for starting an IT or digital-related business or setting up a new site here, including Okinawa's support systems and extensive infrastructure that supports IT business and industry DX.



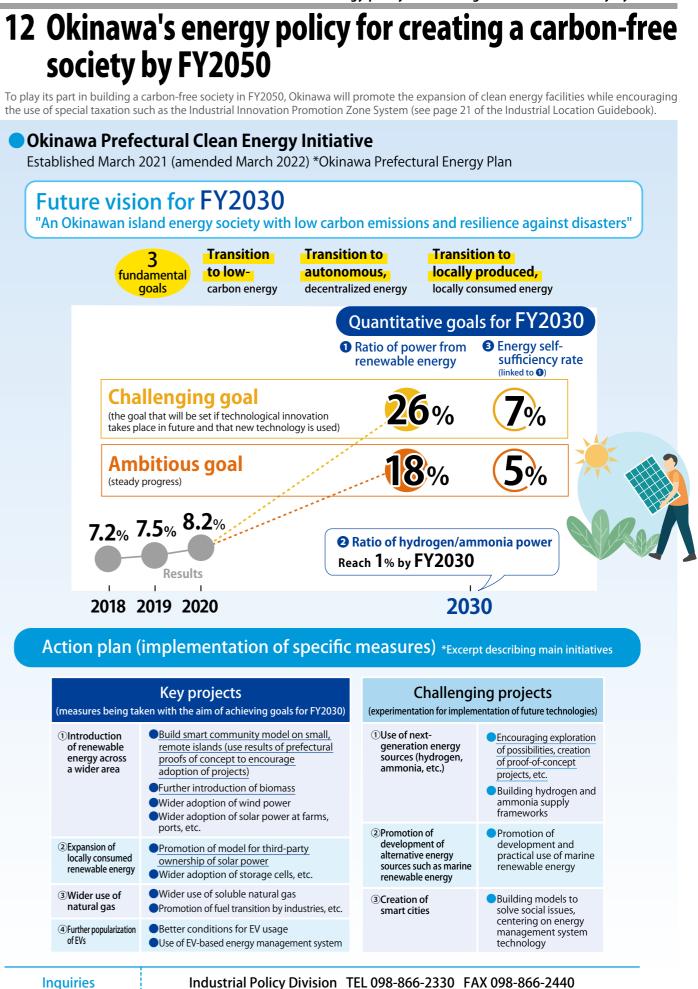
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<u>_____</u>

society by FY2050

Okinawa Prefectural Clean Energy Initiative

Future vision for FY2030



①Introduction of renewable energy across a wider area	 Build smart community model on small, remote islands (use results of prefectural proofs of concept to encourage adoption of projects) Further introduction of biomass Wider adoption of wind power Wider adoption of solar power at farms, ports, etc.
②Expansion of locally consumed renewable energy	 Promotion of model for third-party ownership of solar power Wider adoption of storage cells, etc.
③Wider use of natural gas	Wider use of soluble natural gasPromotion of fuel transition by industries, etc.
Further popularization of EVs	 Better conditions for EV usage Use of EV-based energy management system
nquiries	Industrial Policy Division

ent (FY2022 edition)

Okinawa Health Biotechnolog Research & Development Center

As the only prefecture in Japan with a subtropical oceanic climate,

Okinawa has among the greatest biodiversity in Japan, particularly in marine life, providing an abundance of resources for the bio industry.

In December 2022, Designated by the Japanese government as a Regional

Bio-Community in recognition of its global importance in the bio realm due to its abundant bio resources and its physical location, which is suited

Okinawa Prefecture's biocommunity works together with major Japanese

bio organizations, including global biocommunities such as BiocK

(Biocommunity Kansai) and GTB (Greater Tokyo Biocommunity), to provide support for research, technology and product development,

along with information sharing and matching services.

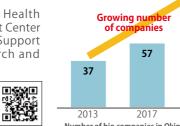
13 Okinawa Prefecture's bio industry **Building a world-class glocal community**



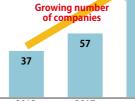
Incubation facilities

Olncubation facilities such as Okinawa Health Biotechnology Research & Development Center and Okinawa Biotechnology Business Support Center carry out cutting-edge research and development using biotechnology.

Inquiries: Okinawa BioCommunity office 098-982-1100 TFL Website: https://okibic.jp/



as an Asian hub.





Initiatives to promote bio industry

Support and personnel development for research, development, commercialization, et	c. Inquiries: Manufacturing Promotion I TEL: 098-866-2337	Division, Department of Commerce, Industry and Labor		
Research, development and business support	Development of advanced personnel for the bio field			
Olnitiatives to promote commercialization in the bio industry	OHealth and Medical data science personnel training project	Bio-informatics personnel training courses		
Support (subsidies) for research and development by current and prospective bio companies	Bio-Informatics personnel training program (29 classes in 2023) was provided to cultivate individuals capable of actively participating in drug discovery, commercialization of health food, and many other fields. Target: Working adults, researchers, and students in Okinawa Prefecture	Introductory course Data processing and statistics analyses using Excel		
⊖Bio-Related Industry Promotion Support Project		Intermediate course Learn about cases and applied technology of bio-informatics		
Support for matching through bio communities and solving problems (fund procurement, sales route discovery, etc.)		Advanced course Life sciences, information sciences, bio-informatics		
Health foods	WELLNESS OKINAWA JAPAN (WOJ): A proprietary certification system			

TEL: 098-975-6230 Website: http://www.kenshoku-oki.com/ OPlatform to support companies in

strengthening their brand power This platform helps health food companies in Okinawa to find strategic, cross-sectional solutions to issues they face in areas such as functionality research, marketing, product development and exploring sales routes.

Building an industry hub centering on the health and medical fields

TEL:

PREMIUN

To qualify for this certification, the certifying

body must be satisfied that the product has

functional value, is safe, and possesses

emotional value unique to Okinawa.

Inquiries: Manufacturing Promotion Division, Department of Commerce, Industry and Labor 098-866-2337

- OLocated centrally among East Asia countries with its own airport, Okinawa is a prime hub for cutting-edge medical businesses such as regenerative medicine, and has the potential to become a bio-hub for the health and medical fields.
- Okinawa Prefecture is working to build an industry hub centering on the health and medical fields to meet potential future demand.



14 Research Institutes in Okinawa

Okinawan research institutes such as the Okinawa Industrial Technology Center and the Okinawa Biotechnology Business Support Center are located in the Uruma/Okinawa district, an international logistics hub. Various other research institutes are loated within the University of the Ryukyus, which is within a 30-minute drive. We support businesses in the area through applied research, human resources training, and the provisions of scientific and technological infromation based on an organic collaboration with the insittutions.

	Name	Location	Main Business or Area of Research	TEL	QR
Okinawa	Okinawa Industrial Technology Center	Uruma City	Providing various technical services to support the resolution of technical issues and product development for companies located in Okinawa. Conducts experimental research for chemistry, food, ceramics, and machinery and metals.	098-929-0111	
	Okinawa Mold Technology Institute		Trains engineers, provides equipment, and conducts experimental research relating to molds	098-929-0280	
	Okinawa Health Biotech- nology Research & Development Center		Incubation facility where companies can utilize research equipment to conduct bio health related research Helping to turn research results using biotechnology into businesses and products.	098-923-1768	
	Okinawa Biotechnology Business Support Center			098-934-8435	
	Okinawa Life Science Research Center		Conducts advanced research and development for pharmaceuticals and food with health-promoting benefits, utilizing the regional characteristics and biological resources of Okinawa(Satisfies physical containment (P2) safety requirements)	098-982-1060	
University of the Ryukyus	Molecular Life Science Research Facility	Nishihara Town	Functional Genomics; Molecular Biotechnology; Environmental and Biological Information; Vaccinology and Vaccine Immunology; and Molecular Microbiology	098-895-8943	
	Center for Research Advance- ment and Collaboration		Research and development, and collection and provision of information on analytics/measurement technologies	098-895-8967	
	University of the Ryukyus Center for the Promotion of Industry-Academic- Government Collaborations		The University of the Ryukyus research activities include supporting research and development with non-affiliated institutions outside the university, supporting the protection and utilization of intellectual property, and supporting enterprise.	098-895-8031 098-895-8597	

Okinawa Institute of Science and Technology Graduate University (OIST)

The Okinawa Institute of Science and Technology Graduate University is a graduate university offering world-class research and educational standards in the field of natural sciences. It was established in November 2011, after receiving approval from the Ministry of Education, Culture, Sports, Science and Technology to establish an incorporated educational institution, and opened its doors in September 2012. For educational and research activities, interdisciplinary research projects that combine the fields of neuroscience, molecular, cellular, and developmental biology; mathematical and computational sciences; environmental and ecological sciences; physics; chemistry, and engineering and applied science are being carried out. It is anticipated that a cluster of intellectual industries will be formed around the facility by attracting corporate research institutes and venture companies.

National Institute of Technology, Okinawa College

The National Institute of Technology, Okinawa College (NIT Okinawa) comprises four departments: Mechanical Systems Engineering, Information and Communications Systems Engineering, Media Information Engineering, and Bioresources Engineering. Through five years of consistent education, the college nurtures creative and practical engineers who can contribute to society with a highly humane, ethical, and international outlook in addition to expertise and technical training. With its solid educational system, NIT Okinawa is contributing to industrial growth in Okinawa through training programs and technology exchange/consultation opportunities in collaboration with local governments and industries.







Details regarding incubation facilities, etc.



Okinawa Health Biotechnology Research & Development Center

The Okinawa Health Biotechnology Research & Development Center is an incubation facility that conducts research and development regarding health foods and pharmaceutical drugs, with the purpose of promoting industrial development in Okinawa.

Area (m): 20.32m²~167.74m² Inquiries:098-934-8435 Rental lab Rent (monthly): ¥2,160 per m² Tenancy period: 5 years in principle Number of rooms: 16

Main support

 Explanations on operating equipment, technical consultations • Advice on development of health food products and technical elements of ingredient analysis Support for commercialization, advice on product development

Main machinery and instruments



Okinawa Health Biotechnology Research & Development Center offers a variety of equipment that organizations can use to carry out research and development or improve their production technology. (Tax exemption for machine usage fees available)

Proof-ofconcept equipment

Analysis

Nuclear magnetic resonance apparatus, liquid chromatography quadrupole mass spectrometer, gas chromatography-mass spectrometer, time-of-flight tandem mass spectrometer, DNA sequencer, amino instruments acid analyzer, etc.

Jar fermenter (90L, 600L), disk-type centrifugal separator, sterilizer, powder sterilization device, coarse grinder, pneumatic pulverizer, fine grinder, low-temperature dryer, etc.



Okinawa Bio Industries Center

Okinawa Bio Industries Center is a post incubation facility that offers support to businesses that are approaching the commercialization of research development and research results made using biotechnology, and we aim to further develop biotechnology related industries in Okinawa.

Area (m): 34m²~232m² Rental lab

Rent (monthly): ¥2,400 per m² Number of rooms: 31

Inquiries:098-923-1768 Tenancy period: no limit

Main support

Okinawa Bio Industries Center provides various forms of support through its industry-academiagovernment collaboration network.

·Advice from experts about matters such as practical use and exploration of sales routes

Use of equipment

Okinawa Health Biotechnology Research & Development Center has analysis equipment on site for organizations to use. (Organizations may be eligible for a fee reduction or exemption.)

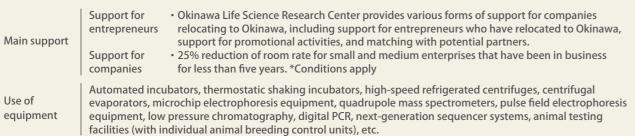


Okinawa Life Science Research Center

The Okinawa Life Science Research Center is a rental lab with the purpose of promoting and industrializing Okinawan technology in bio/life sciences that coordinates research and development with venture enterprises and research institutions, that has is the first P2 level facility for commercialization in the prefecture.

60.75m²43m² Area (m²): Rent (monthly): ¥2,404 per m Rental lab Number of rooms: 16

Inquiries:098-982-1060 Tenancy period: less than 1 year (renewable)



Details regarding incubation facilities, etc.



Okinawa Institute of Science And Technology Graduate University (hereinafter referred to as OIST) aims to contribute to Okinawa's autonomous development and improving global science and technology through the implementation of internationally exceptional education and research regarding science and technology. Their innovation square/incubator aims to be a facility where entrepreneurs from OIST and anywhere from both Japan and the world, can collaborate with preexisting businesses and investors, to help realize innovation and visions regarding the ecosystem.

Rental lab

Area (m): 20㎡~25㎡ Rent (monthly): ¥7,080~84,000 *You can rent by room, or by desk or bench *Membership fees not included *Organizations must sign up for membership to use the equipmen Inquiries:incubator-help@oist.jp

Shared facilities and equipment Shared research equipment (refrigerators, culturing) equipment, centrifugal separators) • Meeting rooms for up to 8 people (Zoom conference equipment, projector, screen) • Event space for up to 25 people (40m²) Conference rooms in OIST Conference Center Access to event space (additional usage fee applies) • Wi-Fi, multifunction printers Soundproofed phone booths Shared kitchen Parking area



University of the Ryukyus Center for the Promotion of Industry-Academic-Government Collaborations

University of the Ryukyus' research activities include support for research and development by outside organizations (such as those in the private sector), support for protection and use of intellectual property, and support for companies. The purpose of this work is to contribute to regional development and vitalization of the university's education, research and development activities.

Fees, etc.

Office area only: 11 rooms, 21-42m² Laboratories: 2 rooms, 20m², 41m² Both buildings are for industry-academia-government collaboration activities conducted at University of the Ryukyus, and are available for joint research between outside organizations such as private companies and faculty and other parties affiliated with the university (including students) or for application of research results *Application period for FY2024 has closed

Okinawa Institute of Science And Technology Graduate University (OIST)

Facility/service fee list

Туре	Monthly	
Exclusive desk	¥ 7,080	
Exclusive office (20m ²)	¥ 51,200	
Lab bench	¥ 22,200	
Exclusive lab (25 m ²)	¥ 84,000	
Membership fee (per individual)	¥ 2,500	



OIST website

- Services for members
- Access to members' and investors' network
- Participation in entrepreneur development events held by OIST
- Access to the café and convenience store on campus
- Access to OIST's shared equipment (additional usage fee applies)
- Registration
- Posting on OIST website
- Access to experts for patenting, funding and staffing

1) Use of the building for industry-academia-government collaborations:

1,570 yen per m² per month (including utilities)

Office area only: 11 rooms, 17-66m² Laboratories: 2 rooms, 10.5m², 21m² 2) General regional revitalization research building:

1,620 yen per m2 per month (excluding utilities)